

**MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION**

REQUEST FOR PROPOSALS

**FOR THE NON-EXCLUSIVE RIGHT TO REDEVELOP,
RENOVATE, LEASE & MANAGE THE RETAIL, RESTAURANT &
COMMERCIAL SERVICES**

AT

**BALTIMORE/WASHINGTON INTERNATIONAL
THURGOOD MARSHALL AIRPORT**

The Maryland Department of Transportation Maryland Aviation Administration (MDOT MAA) is issuing Request for Proposals (RFP) MDOT MAA-RFP-22-001 for the Non-Exclusive Right to Redevelop, Renovate, Lease & Manage the Retail, Restaurant & Commercial Services at Baltimore/Washington International Thurgood Marshall (BWI Marshall) Airport.

The selected proponent will be expected to completely redevelop approximately 200,000 square feet of leased premises within BWI Marshall by engaging in subleasing, design, construction, tenant coordination, management, and financing (if desired) of the facilities assigned.

Interested proponents are encouraged to register for this opportunity at MDOT MAA's website: <http://www.marylandaviation.com/bids>. Failure to register may waive proponent's right to receive direct notification of addenda and other information released regarding the RFP.

All interested proponents are invited to attend a Pre-Proposal Conference on **June 15, 2022**, at The Westin BWI Airport Hotel, located at 1110 Old Elkridge Landing Road, Linthicum, Maryland from 10:00 a.m. to 1:00 p.m. (Eastern Standard Time), to ask questions regarding the RFP. The Pre-Proposal Conference will be followed by BWI Marshall's Mixer & Networking Session for Developers and Local, Small & Diverse Businesses in the same location, beginning at 1:00 p.m. or immediately after the Pre-Proposal Conference. The purpose of the Mixer & Networking Session is to allow companies to facilitate the development of teams and sublessee relationships. MDOT MAA encourages Airport Concession Disadvantaged Business Enterprises (ACDBE) to respond to this solicitation.

If there is a need for special accommodations, please complete the Pre-Proposal Conference Accommodation Request Form available on the MDOT MAA website and return it by **June 7, 2022**, to MAARFPResponses@bwiairport.com.

Participation in the pre-proposal conference and networking session is strongly recommended but is not mandatory. Persons interested in operating a restaurant, retail store or other concession at BWI Marshall are strongly encouraged to attend the Pre-Proposal Conference to learn more about the opportunities at BWI Marshall, and participate in the networking session to meet Commercial & Concession Developers.

On **May 31, 2022**, the RFP may be downloaded from MDOT MAA's website at: <http://www.marylandaviation.com/bids>. All Technical Proposals responding to the RFP must be received by no later than 4:00 p.m. (EST), **August 31, 2022**. RFP responses received after 4:00 p.m. on **August 31, 2022**, may not become part of the RFP process.

