

**MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATON
BID OPENING RESULTS**

MAA Contract No.: MAA-MC-22-010

Bid Opening Date: 6/24/2021

Title: Inspection, Repair, and Maintenance of High Voltage Systems Distribution at BWI Thurgood Marshall and MTN Airports

Time Bids Due: 1:00:00 p.m.

Bids Opened: 2:00:00 p.m.

Order Bid Received	Name of Company	Total Price	Resultant Order
1	Reuter Hanney Middle River, MD	\$4,102,620.00	1
2	ABM Electrical Power Solutions Halethorpe, MD	\$5,218,591.06	2

APPARENT LOW BIDDER: Reuter Hanney

Total Bid Price: \$ 4,102,620.00

Bid(s) Opened by: Monica Queen

Bid(s) Witnessed by: Thomas Thomas

SECTION P

BID

BID OF ANM Electrical Powver Solutions LLC

ADDRESS 3700 Commerce Drive, Suite 901, Baltimore, MD 21227

TELEPHONE 240-397-0914

FACSIMILE NUMBER 410-247-0900

E-MAIL ADDRESS Bill.Hartman@ABM.com

MADE THIS June 24, 2021

BID GUARANTY Five percent (5%) of the total contract price.

TIME OF COMPLETION See TP-1.04 Duration

LIQUIDATED DAMAGES PER CALENDAR DAY N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION
BALTIMORE/WASHINGTON INTERNATIONAL THURGOOD MARSHALL AND MARTIN STATE
AIRPORTS

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: **Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-22-017, Inspection, Repair and Maintenance of High Voltage Systems Distribution at Baltimore/Washington International Thurgood Marshall (BWI Thurgood Marshall) and Martin State (MTN) Airports, dated May, 2021.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Department of Transportation Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including all Addenda at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$52,298.13	X	12	=	\$ 627,577.60

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$152.00	X	200	=	\$30,400.00
2	Night Rate	\$213.00	X	96	=	\$50,448.00
3	Overtime Rate	\$252.00	X	48	=	\$12096.00
B. Test Assistant						
1	Day Rate	\$137.00	X	200	=	\$ 27,400.00
2	Night Rate	\$192.00	X	96	=	\$ 18,432.00
3	Overtime Rate	\$227.00	X	48	=	\$ 10,896.00
C. Helper						
1	Day Rate	\$137.00	X	100	=	\$ 13,700.00
2	Night Rate	\$192.00	X	48	=	\$ 9,216.00
3	Overtime Rate	\$227.00	X	24	=	\$ 5,448.00
Sub Total Part II - Labor Rates for BWI					=	\$ 148,036.00

Total Section I - First Year Costs - BWI Thurgood Marshall

\$ 775,613.60

(Total Part I plus Part II)

Section II - Second Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$48,698.27	X	12	=	\$ 584,379.20

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$155.04	X	200	=	\$31,008.00
2	Night Rate	\$217.26	X	96	=	\$20,856.96
3	Overtime Rate	\$257.04	X	48	=	\$12,337.92
B. Test Assistant						
1	Day Rate	\$139.74	X	200	=	\$27,948.00
2	Night Rate	\$195.84	X	96	=	\$18,800.64
3	Overtime Rate	\$231.54	X	48	=	\$11,113.92
C. Helper						
1	Day Rate	\$139.74	X	100	=	\$19,974.00
2	Night Rate	\$195.84	X	48	=	\$9,400.32
3	Overtime Rate	\$231.54	X	24	=	\$5,556.96
Sub Total Part II - Labor Rates for BWI					=	\$150,996.72

Total Section II - Second Year Costs - BWI Thurgood Marshall

\$ 735,375.92

(Total Part I plus Part II)

Section III - Third Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$48,698.27	X	12	=	\$ 584,379.20

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$158.14	X	200	=	\$ 31,628.16
2	Night Rate	\$221.61	X	96	=	\$ 21,274.10
3	Overtime Rate	\$262.18	X	48	=	\$ 12584.68
B. Test Assistant						
1	Day Rate	\$142.53	X	200	=	\$ 28,506.96
2	Night Rate	\$199.76	X	96	=	\$ 19,176.65
3	Overtime Rate	\$236.17	X	48	=	\$ 11,336.20
C. Helper						
1	Day Rate	\$142.53	X	100	=	\$ 14,253.48
2	Night Rate	\$199.76	X	48	=	\$ 9,588.33
3	Overtime Rate	\$236.17	X	24	=	\$ 5,668.10
Sub Total Part II - Labor Rates for BWI					=	\$ 154,016.65

Total Section III - Third Year Costs - BWI Thurgood Marshall

\$ 738,395.85

(Total Part I plus Part II)

Section IV - Fourth Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$52,298.13	X	12	=	\$ 627,577.60

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$161.30	X	200	=	\$ 32,260.72
2	Night Rate	\$226.04	X	96	=	\$21,699.58
3	Overtime Rate	\$267.42	X	48	=	\$ 12,836.37
B. Test Assistant						
1	Day Rate	\$145.39	X	200	=	\$ 29,077.10
2	Night Rate	\$203.75	X	96	=	\$19,560.19
3	Overtime Rate	\$240.89	X	48	=	\$ 11,562.92
C. Helper						
1	Day Rate	\$145.39	X	100	=	\$ 14,538.55
2	Night Rate	\$203.75	X	48	=	\$ 9,780.09
3	Overtime Rate	\$240.89	X	24	=	\$5,781.46
Sub Total Part II - Labor Rates for BWI					=	\$ 157,096.99

Total Section IV - Fourth Year Costs - BWI Thurgood Marshall

\$ 784,674.59

(Total Part I plus Part II)

Section V - Fifth Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$48,698.27	X	12	=	\$584,379.20

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$164.53	X	200	=	\$30,905.94
2	Night Rate	\$230.56	X	96	=	\$22,133.57
3	Overtime Rate	\$272.77	X	48	=	\$13,093.10
B. Test Assistant						
1	Day Rate	\$148.29	X	200	=	\$29,658.64
2	Night Rate	\$207.83	X	96	=	\$19,951.39
3	Overtime Rate	\$245.71	X	48	=	\$11,794.18
C. Helper						
1	Day Rate	\$148.29	X	100	=	\$14,829.32
2	Night Rate	\$207.83	X	48	=	\$9,975.69
3	Overtime Rate	\$245.71	X	24	=	\$5,897.09
Sub Total Part II - Labor Rates for BWI					=	\$160,238.93

Total Section V - Fifth Year Costs - BWI Thurgood Marshall

\$744,618.13

(Total Part I plus Part II)

Section VI - First Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$1,639.07	X	12	=	\$19,688.80

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$152.00	X	16	=	\$2,432.00
2	Night Rate	\$213.00	X	4	=	\$852.00
3	Overtime Rate	\$252.00	X	4	=	\$1,008.00
B. Test Assistant						
1	Day Rate	\$137.00	X	16	=	\$2,192.00
2	Night Rate	\$192.00	X	4	=	\$768.00
3	Overtime Rate	\$227.00	X	4	=	\$908.00
C. Helper						
1	Day Rate	\$137.00	X	8	=	\$1,096.00
2	Night Rate	\$192.00	X	4	=	\$768.00
3	Overtime Rate	\$227.00	X	4	=	\$908.00
Sub Total Part II - Labor Rates for MTN					=	\$10,932.00

Total Section VI - First Year Costs - MTN

\$ 30,600.80

(Total Part I plus Part II)

Section VII - Second Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$1,213.47	X	12	=	\$ 14,561.60

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$155.04	X	16	=	\$ 2,480.64
2	Night Rate	\$217.26	X	4	=	\$ 896.04
3	Overtime Rate	\$257.04	X	4	=	\$ 1,028.13
B. Test Assistant						
1	Day Rate	\$139.74	X	16	=	\$ 2,235.84
2	Night Rate	\$195.84	X	4	=	\$ 783.36
3	Overtime Rate	\$231.54	X	4	=	\$ 926.16
C. Helper						
1	Day Rate	\$139.74	X	8	=	\$ 1,179.2
2	Night Rate	\$195.84	X	4	=	\$ 783.00
3	Overtime Rate	\$231.54	X	4	=	\$ 926.16
Sub Total Part II - Labor Rates for MTN					=	\$ 11,150.64

Total Section VII - Second Year Costs - MTN

\$ 25,712.24

(Total Part I plus Part II)

Section VIII - Third Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$1,213.47	X	12	=	\$ 14,561.60

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$158.14	X	16	=	\$ 2,530.25
2	Night Rate	\$221.61	X	4	=	\$ 886.42
3	Overtime Rate	\$262.18	X	4	=	\$ 1,048.72
B. Test Assistant						
1	Day Rate	\$142.53	X	16	=	\$ 2,280.56
2	Night Rate	\$199.76	X	4	=	\$ 799.03
3	Overtime Rate	\$236.17	X	4	=	\$ 944.68
C. Helper						
1	Day Rate	\$142.53	X	8	=	\$ 1,140.28
2	Night Rate	\$199.76	X	4	=	\$ 799.03
3	Overtime Rate	\$236.17	X	4	=	\$ 944.68
Sub Total Part II - Labor Rates for MTN					=	\$ 11,373.65

Total Section VIII - Third Year Costs - MTN

\$ 25,935.25

(Total Part I plus Part II)

Section IX - Fourth Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$1,639.07	X	12	=	\$ 19,668.80

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$161.30	X	16	=	\$ 2,580.86
2	Night Rate	\$226.04	X	4	=	\$ 904.15
3	Overtime Rate	\$267.42	X	4	=	\$ 1,069.70
B. Test Assistant						
1	Day Rate	\$145.39	X	16	=	\$ 2,236.17
2	Night Rate	\$203.75	X	4	=	\$ 815.01
3	Overtime Rate	\$240.89	X	4	=	\$ 963.58
C. Helper						
1	Day Rate	\$145.39	X	8	=	\$1,163.08
2	Night Rate	\$203.75	X	4	=	\$815.01
3	Overtime Rate	\$240.89	X	4	=	\$ 963.58
Sub Total Part II - Labor Rates for MTN					=	\$ 11,601.13

Total Section IX - Fourth Year Costs - MTN

\$ 31,269.93

(Total Part I plus Part II)

Section X - Fifth Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$1,213.47	X	12	=	\$ 14,561.60

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$164.53	X	16	=	\$ 2632.4
2	Night Rate	\$230.56	X	4	=	\$ 922.23
3	Overtime Rate	\$272.77	X	4	=	\$ 1,091.09
B. Test Assistant						
1	Day Rate	\$148.29	X	16	=	\$ 2,372.69
2	Night Rate	\$207.83	X	4	=	\$ 831.31
3	Overtime Rate	\$245.71	X	4	=	\$ 1,091.09
C. Helper						
1	Day Rate	\$148.29	X	8	=	\$ 1,186.35
2	Night Rate	\$207.83	X	4	=	\$ 831.31
3	Overtime Rate	\$245.71	X	4	=	\$ 982.85
Sub-Total Part II - Labor Rates for MTN					=	\$ 11,833.15

Total Section X - Fifth Year Costs - MTN

\$ 26,394.75

(Total Part I plus Part II)

IN WITNESS WHEREOF:

Bill Hartman

Witness

ABM Electrical Power Solutions LLC

Contractor

06/21/2021

Date

By:

[Handwritten Signature]

Signature

Bill Hartman

Name of Point of Contact

Jeffrey Rhoads

Printed or Typed

240-397-0914

Phone Number of Point of Contact

General Manager

Title

Bill.Hartman@abm.com

E-mail Address of Point of Contact

~~XXXXXXXXXX~~
Federal Tax Identification Number
or Social Security Number

Account Manager

Title of Point of Contact

SECTION P

BID

BID OF Reuter Hanney Inc.

ADDRESS 11620 Crossroads Cir, Ste D-E Middle River, MD 21220

TELEPHONE 410-344-0300

FACSIMILE NUMBER 410-335-4389

E-MAIL ADDRESS bids@reuterhanney.com

MADE THIS 04/16/2021

BID GUARANTY Five percent (5%) of the total contract price.

TIME OF COMPLETION See TP-1.04 Duration

LIQUIDATED DAMAGES PER CALENDAR DAY N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION
BALTIMORE/WASHINGTON INTERNATIONAL THURGOOD MARSHALL AND MARTIN STATE
AIRPORTS

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: **Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-22-017, Inspection, Repair and Maintenance of High Voltage Systems Distribution at Baltimore/Washington International Thurgood Marshall (BWI Thurgood Marshall) and Martin State (MTN) Airports, dated May, 2021.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Department of Transportation Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including all Addenda at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$ 30,125.00	X	12	=	\$ 361,500.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost	
A. Test Technician							
1	Day Rate	\$ 175.00	X	200	=	\$ 35,000.00	
2	Night Rate	\$ 200.00	X	96	=	\$ 19,200.00	
3	Overtime Rate	\$ 235.00	X	48	=	\$ 11,280.00	
B. Test Assistant							
1	Day Rate	\$ 110.00	X	200	=	\$ 22,000.00	
2	Night Rate	\$ 125.00	X	96	=	\$ 12,000.00	
3	Overtime Rate	\$ 150.00	X	48	=	\$ 7,200.00	
C. Helper							
1	Day Rate	\$ 100.00	X	100	=	\$ 10,000.00	
2	Night Rate	\$ 120.00	X	48	=	\$ 5,760.00	
3	Overtime Rate	\$ 140.00	X	24	=	\$ 3,360.00	
	Sub Total Part II - Labor Rates for BWI					=	\$ 125,800.00

Total Section I - First Year Costs - BWI Thurgood Marshall

\$ 487,300.00

(Total Part I plus Part II)

Section II - Second Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$ 30,725.00	X	12	=	\$ 368,700.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 177.50	X	200	=	\$ 35,500.00
2	Night Rate	\$ 203.00	X	96	=	\$ 19,488.00
3	Overtime Rate	\$ 238.50	X	48	=	\$ 11,448.00
B. Test Assistant						
1	Day Rate	\$ 111.50	X	200	=	\$ 22,300.00
2	Night Rate	\$ 126.50	X	96	=	\$ 12,144.00
3	Overtime Rate	\$ 152.00	X	48	=	\$ 7,296.00
C. Helper						
1	Day Rate	\$ 101.50	X	100	=	\$ 10,150.00
2	Night Rate	\$ 121.50	X	48	=	\$ 5,832.00
3	Overtime Rate	\$ 142.00	X	24	=	\$ 3,408.00
Sub Total Part II - Labor Rates for BWI					=	\$ 127,566.00

Total Section II - Second Year Costs - BWI Thurgood Marshall

\$ 496,266.00

(Total Part I plus Part II)

Section III - Third Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$ 37,450.00	X	12	=	\$ 449,400.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 180.00	X	200	=	\$ 36,000.00
2	Night Rate	\$ 206.00	X	96	=	\$ 19,776.00
3	Overtime Rate	\$ 242.00	X	48	=	\$ 11,616.00
B. Test Assistant						
1	Day Rate	\$ 113.00	X	200	=	\$ 22,600.00
2	Night Rate	\$ 128.00	X	96	=	\$ 12,288.00
3	Overtime Rate	\$ 154.00	X	48	=	\$ 7,392.00
C. Helper						
1	Day Rate	\$ 103.00	X	100	=	\$ 10,300.00
2	Night Rate	\$ 123.00	X	48	=	\$ 5,904.00
3	Overtime Rate	\$ 144.00	X	24	=	\$ 3,456.00
Sub Total Part II - Labor Rates for BWI					=	\$ 129,332.00

Total Section III - Third Year Costs - BWI Thurgood Marshall

\$ 578,732.00

(Total Part I plus Part II)

Section IV - Fourth Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$ 31,965.00	X	12	=	\$ 383,580.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 182.50	X	200	=	\$ 36,500.00
2	Night Rate	\$ 209.00	X	96	=	\$ 20,064.00
3	Overtime Rate	\$ 245.50	X	48	=	\$ 11,784.00
B. Test Assistant						
1	Day Rate	\$ 114.50	X	200	=	\$ 22,900.00
2	Night Rate	\$ 129.50	X	96	=	\$ 12,432.00
3	Overtime Rate	\$ 156.00	X	48	=	\$ 7,488.00
C. Helper						
1	Day Rate	\$ 104.50	X	100	=	\$ 10,450.00
2	Night Rate	\$ 124.50	X	48	=	\$ 5,976.00
3	Overtime Rate	\$ 146.00	X	24	=	\$ 3,504.00
Sub Total Part II - Labor Rates for BWI					=	\$ 131,098.00

Total Section IV - Fourth Year Costs - BWI Thurgood Marshall

\$ 514,678.00

(Total Part I plus Part II)

Section V - Fifth Year Unit Costs - BWI Thurgood Marshall (BWI)

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A, B and C)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at BWI Thurgood Marshall	\$ 32,600.00	X	12	=	\$ 391,200.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 185.00	X	200	=	\$ 37,000.00
2	Night Rate	\$ 212.00	X	96	=	\$ 20,352.00
3	Overtime Rate	\$ 249.00	X	48	=	\$ 11,952.00
B. Test Assistant						
1	Day Rate	\$ 116.00	X	200	=	\$ 23,200.00
2	Night Rate	\$ 131.00	X	96	=	\$ 12,576.00
3	Overtime Rate	\$ 158.00	X	48	=	\$ 7,584.00
C. Helper						
1	Day Rate	\$ 106.00	X	100	=	\$ 10,600.00
2	Night Rate	\$ 126.00	X	48	=	\$ 6,048.00
3	Overtime Rate	\$ 148.00	X	24	=	\$ 3,552.00
Sub Total Part II - Labor Rates for BWI					=	\$ 132,864.00

Total Section V - Fifth Year Costs - BWI Thurgood Marshall

\$ 524,064.00

(Total Part I plus Part II)

Section VI - First Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$ 2,325.00	X	12	=	\$ 27,900.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 175.00	X	16	=	\$ 2,800.00
2	Night Rate	\$ 200.00	X	4	=	\$ 800.00
3	Overtime Rate	\$ 235.00	X	4	=	\$ 940.00
B. Test Assistant						
1	Day Rate	\$ 110.00	X	16	=	\$ 1,760.00
2	Night Rate	\$ 125.00	X	4	=	\$ 500.00
3	Overtime Rate	\$ 150.00	X	4	=	\$ 600.00
C. Helper						
1	Day Rate	\$ 100.00	X	8	=	\$ 800.00
2	Night Rate	\$ 120.00	X	4	=	\$ 480.00
3	Overtime Rate	\$ 140.00	X	4	=	\$ 560.00
Sub Total Part II - Labor Rates for MTN					=	\$ 9,240.00

Total Section VI - First Year Costs - MTN \$ 37,140.00

(Total Part I plus Part II)

Section VII - Second Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$ 2,375.00	X	12	=	\$ 28,500.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 177.50	X	16	=	\$ 2,840.00
2	Night Rate	\$ 203.00	X	4	=	\$ 812.00
3	Overtime Rate	\$ 238.50	X	4	=	\$ 954.00
B. Test Assistant						
1	Day Rate	\$ 111.50	X	16	=	\$ 1,784.00
2	Night Rate	\$ 126.50	X	4	=	\$ 506.00
3	Overtime Rate	\$ 152.00	X	4	=	\$ 608.00
C. Helper						
1	Day Rate	\$ 101.50	X	8	=	\$ 812.00
2	Night Rate	\$ 121.50	X	4	=	\$ 486.00
3	Overtime Rate	\$ 142.00	X	4	=	\$ 568.00
Sub Total Part II - Labor Rates for MTN					=	\$ 9,370.00

Total Section VII - Second Year Costs - MTN

\$ 37,870.00

(Total Part I plus Part II)

Section VIII - Third Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$ 3,150.00	X	12	=	\$ 37,800.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 180.00	X	16	=	\$ 2,880.00
2	Night Rate	\$ 206.00	X	4	=	\$ 824.00
3	Overtime Rate	\$ 242.00	X	4	=	\$ 968.00
B. Test Assistant						
1	Day Rate	\$ 113.00	X	16	=	\$ 1,808.00
2	Night Rate	\$ 128.00	X	4	=	\$ 512.00
3	Overtime Rate	\$ 154.00	X	4	=	\$ 616.00
C. Helper						
1	Day Rate	\$ 103.00	X	8	=	\$ 824.00
2	Night Rate	\$ 123.00	X	4	=	\$ 492.00
3	Overtime Rate	\$ 144.00	X	4	=	\$ 576.00
Sub Total Part II - Labor Rates for MTN					=	\$ 9,500.00

Total Section VIII - Third Year Costs - MTN

\$ 47,300.00

(Total Part I plus Part II)

Section IX - Fourth Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$ 2,465.00	X	12	=	\$ 29,580.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 182.50	X	16	=	\$ 2,920.00
2	Night Rate	\$ 209.00	X	4	=	\$ 836.00
3	Overtime Rate	\$ 245.50	X	4	=	\$ 982.00
B. Test Assistant						
1	Day Rate	\$ 114.50	X	16	=	\$ 1,832.00
2	Night Rate	\$ 129.50	X	4	=	\$ 518.00
3	Overtime Rate	\$ 156.00	X	4	=	\$ 624.00
C. Helper						
1	Day Rate	\$ 104.50	X	8	=	\$ 836.00
2	Night Rate	\$ 124.50	X	4	=	\$ 498.00
3	Overtime Rate	\$ 146.00	X	4	=	\$ 584.00
Sub Total Part II - Labor Rates for MTN					=	\$ 9,630.00

Total Section IX - Fourth Year Costs - MTN

\$ 39,210.00

(Total Part I plus Part II)

Section X - Fifth Year Unit Costs - Martin State (MTN) Airport

Part I - Fixed Fee for Inspections, Testing and Preventative Maintenance

(Per TP-1.09, TP-1.10, TP-1.23 and Exhibits A and B)

Item No.	Description	Monthly Cost		Annual Frequency		Annual Cost
1	Monthly Fixed Fee at MTN	\$ 2,525.00	X	12	=	\$ 30,300.00

Part II - Labor Rates (Per TP-1.08, TP-1.11, TP-1.12, TP-1.23 and TP-1.24)

Item No.	Description	Hourly Labor Rates		Frequency (Hours)		Annual Cost
A. Test Technician						
1	Day Rate	\$ 185.00	X	16	=	\$ 2,960.00
2	Night Rate	\$ 212.00	X	4	=	\$ 848.00
3	Overtime Rate	\$ 249.00	X	4	=	\$ 996.00
B. Test Assistant						
1	Day Rate	\$ 116.00	X	16	=	\$ 1,856.00
2	Night Rate	\$ 131.00	X	4	=	\$ 524.00
3	Overtime Rate	\$ 158.00	X	4	=	\$ 632.00
C. Helper						
1	Day Rate	\$ 106.00	X	8	=	\$ 848.00
2	Night Rate	\$ 126.00	X	4	=	\$ 504.00
3	Overtime Rate	\$ 148.00	X	4	=	\$ 592.00
Sub Total Part II - Labor Rates for MTN					=	\$ 9,760.00

Total Section X - Fifth Year Costs - MTN

\$ 40,060.00

(Total Part I plus Part II)

Section XI - Extra Work Allowances (5 Years) (Per TP-1.24)

Item No.	Description		Annual Cost
1	Extra Work Allowance - BWI Thurgood Marshall		\$ 1,200,000.00
2	Extra Work Allowance - MTN	=	\$ 100,000.00
	Sub Total - Section XI	=	\$ 1,300,000.00

The Extra Work Allowance is per TP-1.24. The dollar amounts for the Extra Work Allowance is not guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for growth of BWI Thurgood Marshall passenger counts and increased usage of facilities, as well as non-routine, unexpected and emergency expenses.

Section XII - Total Contract Cost

\$ 4,102,620.00

Sum of Total Section I plus Total Section II plus Total Section III plus Section IV plus Section V plus Section VI plus Section VII plus Section VIII plus Section IX plus Section X plus Section XI.

TOTAL CONTRACT COST Four Million One Hundred Two Thousand Six Hundred Twenty

 DOLLARS AND Zero CENTS. (\$ 4,120,620.00).

The contract shall be awarded to the responsible bidder that submits the lowest responsive bid based upon the specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

IN WITNESS WHEREOF:

Brandon Rector

Reuter Hanney Inc.

Witness

Contractor

06/23/2021

By:

Date

Signature

BB

Name of Point of Contact

Billy Brinn

Printed or Typed

215-237-3427

Phone Number of Point of Contact

Account Manager

Title

bbrinn@reuterhanney.com

E-mail Address of Point of Contact

~~XXXXXXXXXX~~

Federal Tax Identification Number
or Social Security Number

ACCOUNT MANAGER

Title of Point of Contact