

**MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATON
BID OPENING RESULTS**

MAA Contract No.: MAA-MC-22-009

Bid Opening Date: 6/10/2021

Title: Elevator, Escalator, Moving Walkways, and ADA Lifts Maintenance and Repairs at BWI Thurgood Marshall Airport

Time Bids Due: 1:00:00 p.m.

Bids Opened: 2:00:00 p.m.

Order Bid Received	Name of Company	Total Price	Resultant Order
1	Kone, Inc. Moline, IL	\$30,178,254.00	3
2	3Phase Excel Elevator, LLC Wilmington, DE	\$32,183,413.00	4
3	Schindler Elevator Corporation Baltimore, MD	\$24,746,640.08	1
4	Action Elevator Company, LLC Millersville, MD	\$26,542,349.44	2

APPARENT LOW BIDDER: Schindler Elevator Corporation

Total Bid Price: \$24,746,640.08

Bid(s) Opened by: *Jatavia Shutter*

Bid(s) Witnessed by: *Monica Queen*

**MDOT MBE FORM A
STATE-FUNDED CONTRACTS
CERTIFIED MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT
PAGE 1 OF 2**

THIS AFFIDAVIT MUST BE INCLUDED WITH THE BID/PROPOSAL. IF THE BIDDER/OFFEROR FAILS TO ACCURATELY COMPLETE AND SUBMIT THIS AFFIDAVIT AS REQUIRED, THE BID SHALL BE DEEMED NOT RESPONSIVE OR THE PROPOSAL NOT SUSCEPTIBLE OF BEING SELECTED FOR AWARD.

In connection with the bid/proposal submitted in response to Solicitation No. **MAA-MC-22-009**, I affirm the following:

1. MBE Participation (PLEASE CHECK ONLY ONE)

I have met the overall certified Minority Business Enterprise (MBE) participation goal of **THIRTEEN** percent (13%) and the following subgoals, if applicable:
zero percent (0%) for African American-owned MBE firms
zero percent (0%) for Hispanic American-owned MBE firms
zero percent (0%) for Asian American-owned MBE firms
zero percent (0%) for Women-owned MBE firms

I agree that these percentages of the total dollar amount of the Contract, for the MBE goal and subgoals (if any), will be performed by certified MBE firms as set forth in the MBE Participation Schedule - Part 2 of the MDOT MBE Form B (State-Funded Contracts).

OR

I conclude that I am unable to achieve the MBE participation goal and/or subgoals. I hereby request a waiver, in whole or in part, of the overall goal and/or subgoals. Within 10 business days of receiving notice that our firm is the apparent awardee or as requested by the Procurement Officer, I will submit a written waiver request and all required documentation in accordance with COMAR 21.11.03.11. For a partial waiver request, I agree that certified MBE firms will be used to accomplish the percentages of the total dollar amount of the Contract, for the MBE goal and subgoals (if any), as set forth in the MBE Participation Schedule - Part 2 of the MDOT MBE Form B (State-Funded Contracts).

2. Additional MBE Documentation

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(a) Outreach Efforts Compliance Statement (MDOT MBE Form C - State-Funded Contracts);
(b) Subcontractor Project Participation Statement (MDOT MBE Form D - State-Funded Contracts);
(c) If waiver requested, MBE Waiver Request Documentation and Forms (MDOT MBE/DBE Form E – Good Faith Efforts Guidance and Documentation) per COMAR 21.11.03.11; and
(d) Any other documentation required by the Procurement Officer to ascertain bidder's responsibility/ offeror's susceptibility of being selected for award in connection with the certified MBE participation goal and subgoals, if any.

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3. Information Provided to MBE firms

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

4. Products and Services Provided by MBE firms

I hereby affirm that the MBEs are only providing those products and services for which they are MDOT certified.

I solemnly affirm under the penalties of perjury that the information in this affidavit is true to the best of my knowledge, information and belief.

3PHASE EXCEL ELEVATOR LLC
Company Name

Leanne L Flannery
Signature of Representative

60 Shawmut Rd, Suite 1
Address

Leanne Flanner, CFO
Printed Name and Title

Canton MA 02021
City, State and Zip Code

06/09/2021
Date

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I hereby affirm that the MBEs are only providing those products and services for which they are MDOT certified.

I solemnly affirm under the penalties of perjury that the information in this affidavit is true to the best of my knowledge, information and belief.

Action Elevator Company, LLC
Company Name


Signature of Representative

1110 Benfield Blvd. Suite L
Address

Caleb Marshall, Account Manager
Printed Name and Title

Millersville, MD 21108
City, State and Zip Code

June 10, 2021
Date

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I solemnly affirm under the penalties of perjury that the information in this affidavit is true to the best of my knowledge, information and belief.

KONE, Inc.

Company Name



Signature of Representative

517 Progress Drive, Suite Q

Address

Nicole McKenzie, General Manager

Printed Name and Title

Linthicum Heights, MD 21090

City, State and Zip Code

June 8, 2021

Date

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I solemnly affirm under the penalties of perjury that the information in this affidavit is true to the best of my knowledge, information and belief.

Schindler Elevator Corporation

Company Name



Signature of Representative

1730 Twin Springs RD, Suite 222

Address

Patrick Mulligan General Manager

Printed Name and Title

Baltimore, Maryland 21227

City, State and Zip Code

06/10/2021

Date

SECTION P

BID

BID OF 3PHASE EXCEL ELEVATOR LLC

ADDRESS 60 Shawmut Road, Suite 1

TELEPHONE 508-350-9900

FACSIMILE NUMBER 508-350-9924

E-MAIL ADDRESS lflannery@3phaseelevator.com

MADE THIS 9th DAY OF 2021

BID GUARANTY Five percent (5%) of the total contract price.

TIME OF COMPLETION See TP-1.04 Duration

LIQUIDATED DAMAGES PER N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON
INTERNATIONAL THURGOOD MARSHALL AIRPORT

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: **Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-22-009, Elevator, Escalator, Moving Walkways and ADA Lifts Maintenance and Repairs at Baltimore/Washington International Thurgood Marshall Airport (BWI Thurgood Marshall), dated April 2021.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including all Addenda at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)		Annual Cost
1	Management Fee	\$ 11,492.15	X	12	=	\$ 137,905.75

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours		Annual Cost
1	Project Manager	\$ 138.22	X	2,080	=	\$ 287,500
2	Office Manager	\$ 34.62	X	2,080	=	\$ 72,000
3	Mechanic - All Shifts	\$ 195.15	X	14,976	=	\$ 2,922,509
4	Mechanic - Additional Projects	\$ 250.00	X	300	=	\$ 75,000
5	Apprentice/Helper - All Shifts	\$ 127.19	X	14,976	=	\$ 1,904,826
6	Apprentice/Helper - Additional Projects	\$ 225.00	X	300	=	\$ 67,500
Total Part II - Annual Labor Costs				34,712	=	\$ 5,329,335

Total Section I - First Year Costs \$ 5,467,240

(Sub Total - Part I plus Part II)

Section II - Second Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)		Annual Cost
1	Management Fee	\$ 11,867.94	X	12	=	\$ 142,415.27

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours		Annual Cost
1	Project Manager	\$ 142.74	X	2,080	=	\$ 296,901
2	Office Manager	\$ 35.75	X	2,080	=	\$ 74,354
3	Mechanic - All Shifts	\$ 201.53	X	14,976	=	\$ 3,018,075
4	Mechanic - Additional Projects	\$ 258.18	X	300	=	\$ 77,453
5	Apprentice/Helper - All Shifts	\$ 131.35	X	14,976	=	\$ 1,967,114
6	Apprentice/Helper - Additional Projects	\$ 232.36	X	300	=	\$ 69,707
Total Part II - Annual Labor Costs				34,712	=	\$ 5,503,604

Total Section II - Second Year Costs \$ 5,646,019

(Sub Total - Part I plus Part II)

Section III - Third Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)		Annual Cost
1	Management Fee	\$ 12,256.02	X	12	=	\$ 147,072.25

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours		Annual Cost
1	Project Manager	\$ 147.41	X	2,080	=	\$ 306,610
2	Office Manager	\$ 36.92	X	2,080	=	\$ 76,786
3	Mechanic - All Shifts	\$ 208.12	X	14,976	=	\$ 3,116,766
4	Mechanic - Additional Projects	\$ 266.62	X	300	=	\$ 79,985
5	Apprentice/Helper - All Shifts	\$ 135.65	X	14,976	=	\$ 2,031,438
6	Apprentice/Helper - Additional Projects	\$ 239.96	X	300	=	\$ 71,987
Total Part II - Annual Labor Costs				34,712	=	\$ 5,683,572

Total Section III - Third Year Costs \$ 5,830,644

(Sub Total - Part I plus Part II)

Section IV - Fourth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)		Annual Cost
1	Management Fee	\$ 12,656.79	X	12	=	\$ 151,881.51

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours		Annual Cost
1	Project Manager	\$ 152.23	X	2,080	=	\$ 316,636
2	Office Manager	\$ 38.12	X	2,080	=	\$ 79,297
3	Mechanic - All Shifts	\$ 214.92	X	14,976	=	\$ 3,218,684
4	Mechanic - Additional Projects	\$ 275.34	X	300	=	\$ 82,601
5	Apprentice/Helper - All Shifts	\$ 140.08	X	14,976	=	\$ 2,097,866
6	Apprentice/Helper - Additional Projects	\$ 247.80	X	300	=	\$ 74,341
Total Part II - Annual Labor Costs				34,712	=	\$ 5,869,425

Total Section IV - Fourth Year Costs \$ 6,021,306

(Sub Total - Part I plus Part II)

Section V - Fifth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)		Annual Cost
1	Management Fee	\$ 13,070.67	X	12	=	\$ 156,848.04

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours		Annual Cost
1	Project Manager	\$ 157.21	X	2,080	=	\$ 326,990
2	Office Manager	\$ 39.37	X	2,080	=	\$ 81,890
3	Mechanic - All Shifts	\$ 221.95	X	14,976	=	\$ 3,323,935
4	Mechanic - Additional Projects	\$ 284.34	X	300	=	\$ 85,302
5	Apprentice/Helper - All Shifts	\$ 144.66	X	14,976	=	\$ 2,166,466
6	Apprentice/Helper - Additional Projects	\$ 255.91	X	300	=	\$ 76,772
Total Part II - Annual Labor Costs				34,712	=	\$ 6,061,355

Total Section V - Fifth Year Costs \$ 6,218,203

(Sub Total - Part I plus Part II)

Section VI - Extra Work Allowance (5 Years) (Per TP-1.31)

\$ 3,000,000.00

The Extra Work Allowance is per **TP-1.31**. The dollar amounts for the Extra Work Allowance are not guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for growth of BWI Marshall passenger counts and increased usage of facilities, as well as non-routine, unexpected and emergency expenses.

Section VII - Total Contract Cost

\$ 32,183,413

Sum of Total for Sections I through Section VI

TOTAL CONTRACT COST **Thirty-two million, one hundred eighty-three thousand, four hundred thirteen** DOLLARS AND **zero** CENTS. (\$ **32,183,413.00**).

The contract shall be awarded to the responsible bidder that submits the lowest responsive bid based upon the specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

IN WITNESS WHEREOF:

Janet B. Caddia

Witness

3PHASE EXCEL ELEVATOR LLC

Contractor

06/09/2021

Date

By:

Leanne L Flannery

Signature

Gary Tagmyer

Name of Point of Contact

Leanne Flannery

Printed or Typed

917-283-8778


Phone Number of Point of Contact

CFO

Title

gtagmyer@excelelevator.com

E-Mail Address of Point of Contact


Federal Tax Identification Number
or Social Security Number

District Manager - Mid Atlantic District

Title of Point of Contact

SECTION P

BID

BID OF Action Elevator Company, LLC

ADDRESS 1110 Benfield Blvd. Suite L Millersville, MD 21108

TELEPHONE 410-766-7272

FACSIMILE NUMBER 410-766-8140

E-MAIL ADDRESS cmarshall@actionelevator.com

MADE THIS 10th DAY OF June, 2021

BID GUARANTY Five percent (5%) of the total contract price.

TIME OF COMPLETION See TP-1.04 Duration

LIQUIDATED DAMAGES PER N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON
INTERNATIONAL THURGOOD MARSHALL AIRPORT

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department of Transportation, Maryland Aviation Administration, **Contract No. MAA-MC-22-009, Elevator, Escalator, Moving Walkways and ADA Lifts Maintenance and Repairs at Baltimore/Washington International Thurgood Marshall Airport (BWI Thurgood Marshall), dated April 2021.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including all Addenda at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 6,269.79	X	12	=	\$ 75,237.48

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 129.96	X	2,080	=	\$ 270,316.80
2	Office Manager	\$ 44.44	X	2,080	=	\$ 92,435.20
3	Mechanic - All Shifts	\$ 139.74	X	14,976	=	\$ 2,092,746.24
4	Mechanic - Additional Projects	\$ 139.74	X	300	=	\$ 41,922.00
5	Apprentice/Helper - All Shifts	\$ 115.86	X	14,976	=	\$ 1,735,119.36
6	Apprentice/Helper - Additional Projects	\$ 115.86	X	300	=	\$ 34,758.00
Total Part II - Annual Labor Costs				34,712	=	\$ 4,267,297.60

Total Section I - First Year Costs **\$ 4,342,535.08**

(Sub Total - Part I plus Part II)

Section II - Second Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 6,520.58	X	12	=	\$ 78,246.96

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 135.15	X	2,080	=	\$ 281,112.00
2	Office Manager	\$ 46.22	X	2,080	=	\$ 96,137.60
3	Mechanic - All Shifts	\$ 145.33	X	14,976	=	\$ 2,176,462.08
4	Mechanic - Additional Projects	\$ 145.33	X	300	=	\$ 43,599.00
5	Apprentice/Helper - All Shifts	\$ 120.50	X	14,976	=	\$ 1,804,608.00
6	Apprentice/Helper - Additional Projects	\$ 120.50	X	300	=	\$ 36,150.00
Total Part II - Annual Labor Costs				34,712	=	\$ 4,438,068.68

Total Section II - Second Year Costs **\$ 4,516,315.64**

(Sub Total - Part I plus Part II)

Section III - Third Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 6,781.40	X	12	=	\$ 81,376.80

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 140.56	X	2,080	=	\$ 292,364.80
2	Office Manager	\$ 48.07	X	2,080	=	\$ 99,985.60
3	Mechanic - All Shifts	\$ 151.15	X	14,976	=	\$ 2,263,622.40
4	Mechanic - Additional Projects	\$ 151.15	X	300	=	\$ 45,345.00
5	Apprentice/Helper - All Shifts	\$ 126.72	X	14,976	=	\$ 1,897,758.72
6	Apprentice/Helper - Additional Projects	\$ 126.72	X	300	=	\$ 38,016.00
Total Part II - Annual Labor Costs				34,712	=	\$ 4,637,092.52

Total Section III - Third Year Costs **\$ 4,718,469.32**

(Sub Total - Part I plus Part II)

Section IV - Fourth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 7,052.66	X	12	=	\$ 84,631.92

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 146.18	X	2,080	=	\$ 304,054.40
2	Office Manager	\$ 49.99	X	2,080	=	\$ 103,979.20
3	Mechanic - All Shifts	\$ 157.19	X	14,976	=	\$ 2,354,077.44
4	Mechanic - Additional Projects	\$ 157.19	X	300	=	\$ 47,157.00
5	Apprentice/Helper - All Shifts	\$ 130.33	X	14,976	=	\$ 1,951,822.08
6	Apprentice/Helper - Additional Projects	\$ 130.33	X	300	=	\$ 39,099.00
Total Part II - Annual Labor Costs				34,712	=	\$ 4,800,189.12

Total Section IV - Fourth Year Costs \$ 4,884,821.04

(Sub Total - Part I plus Part II)

Section V - Fifth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 7,334.77	X	12	=	\$ 88,017.24

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 152.03	X	2,080	=	\$ 316,222.40
2	Office Manager	\$ 51.99	X	2,080	=	\$ 108,139.20
3	Mechanic - All Shifts	\$ 163.48	X	14,976	=	\$ 2,448,276.48
4	Mechanic - Additional Projects	\$ 163.48	X	300	=	\$ 49,044.00
5	Apprentice/Helper - All Shifts	\$ 135.54	X	14,976	=	\$ 2,029,847.04
6	Apprentice/Helper - Additional Projects	\$ 135.54	X	300	=	\$ 40,662.00
Total Part II - Annual Labor Costs				34,712	=	\$ 4,992,191.12

Total Section V - Fifth Year Costs \$ 5,080,208.36

(Sub Total - Part I plus Part II)

Section VI - Extra Work Allowance (5 Years) (Per TP-1.31)

\$ 3,000,000.00

The Extra Work Allowance is per **TP-1.31**. The dollar amounts for the Extra Work Allowance are not guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for growth of BWI Marshall passenger counts and increased usage of facilities, as well as non-routine, unexpected and emergency expenses.

Section VII - Total Contract Cost

\$ 26,542,349.44

Sum of Total for Sections I through Section VI

TOTAL CONTRACT COST Twenty Six Million Five Hundred Forty Two Thousand Three Hundred

Forty Nine DOLLARS AND Forty Four CENTS. (\$ 26,542,349.44).

The contract shall be awarded to the responsible bidder that submits the lowest responsive bid based upon the specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

IN WITNESS WHEREOF:

John Marshall (John Marshall)
Witness

Action Elevator Company, LLC
Contractor

June 10, 2021
Date

By: Caleb T. Marshall
Signature

Caleb Marshall
Name of Point of Contact

Caleb Marshall
Printed or Typed

410-766-7272
Phone Number of Point of Contact

Account Manager
Title

emarshall@actionelevator.com
E-Mail Address of Point of Contact

[REDACTED]
Federal Tax Identification Number
or Social Security Number

Account Manager
Title of Point of Contact

SECTION P

BID

BID OF KONE, Inc.

ADDRESS 517 Progress Drive, Suite Q. Linthicum Heights, MD 21090

TELEPHONE 410-766-2100

FACSIMILE NUMBER 410-636-3328

E-MAIL ADDRESS Joe.Elsass@kone.com

MADE THIS 8th DAY OF June 2021

BID GUARANTY Five percent (5%) of the total contract price.

TIME OF COMPLETION See TP-1.04 Duration

LIQUIDATED DAMAGES PER N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON
INTERNATIONAL THURGOOD MARSHALL AIRPORT

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: **Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-22-009, Elevator, Escalator, Moving Walkways and ADA Lifts Maintenance and Repairs at Baltimore/Washington International Thurgood Marshall Airport (BWI Thurgood Marshall), dated April 2021.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including all Addenda at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 49,196	X	12	=	\$ 590,346

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 168.71	X	2,080	=	\$ 350,924
2	Office Manager	\$ 61.32	X	2,080	=	\$ 127,551
3	Mechanic - All Shifts	\$ 140.74	X	14,976	=	\$ 2,107,715
4	Mechanic - Additional Projects	\$ 190.08	X	300	=	\$ 57,025
5	Apprentice/Helper - All Shifts	\$ 120.95	X	14,976	=	\$ 1,811,303
6	Apprentice/Helper - Additional Projects	\$ 161.91	X	300	=	\$ 48,573
Total Part II - Annual Labor Costs				34,712	=	\$ 4,503,090

Total Section I - First Year Costs \$ 5,093,436

(Sub Total - Part I plus Part II)

Section II - Second Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 50,877	X	12	=	\$ 610,523

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 174.30	X	2,080	=	\$ 362,542
2	Office Manager	\$ 61.32	X	2,080	=	\$ 127,551
3	Mechanic - All Shifts	\$ 145.42	X	14,976	=	\$ 2,177,845
4	Mechanic - Additional Projects	\$ 196.39	X	300	=	\$ 58,916
5	Apprentice/Helper - All Shifts	\$ 124.96	X	14,976	=	\$ 1,871,372
6	Apprentice/Helper - Additional Projects	\$ 167.26	X	300	=	\$ 50,177
Total Part II - Annual Labor Costs				34,712	=	\$ 4,648,403

Total Section II - Second Year Costs \$ 5,258,925

(Sub Total - Part I plus Part II)

Section III - Third Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 52,616	X	12	=	\$ 621,389

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 180.07	X	2,080	=	\$ 374,547
2	Office Manager	\$ 61.32	X	2,080	=	\$ 127,551
3	Mechanic - All Shifts	\$ 150.26	X	14,976	=	\$ 2,250,313
4	Mechanic - Additional Projects	\$ 202.90	X	300	=	\$ 60,870
5	Apprentice/Helper - All Shifts	\$ 129.10	X	14,976	=	\$ 1,933,437
6	Apprentice/Helper - Additional Projects	\$ 172.78	X	300	=	\$ 51,834
Total Part II - Annual Labor Costs				34,712	=	\$ 4,798,551

Total Section III - Third Year Costs \$ 5,429,939

(Sub Total - Part I plus Part II)

Section IV - Fourth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 54,414	X	12	=	\$ 652,968

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 186.03	X	2,080	=	\$ 386,949
2	Office Manager	\$ 61.32	X	2,080	=	\$ 127,551
3	Mechanic - All Shifts	\$ 155.26	X	14,976	=	\$ 2,325,196
4	Mechanic - Additional Projects	\$ 209.63	X	300	=	\$ 62,888
5	Apprentice/Helper - All Shifts	\$ 133.38	X	14,976	=	\$ 1,997,565
6	Apprentice/Helper - Additional Projects	\$ 178.49	X	300	=	\$ 53,546
Total Part II - Annual Labor Costs				34,712	=	\$ 4,953,695

Total Section IV - Fourth Year Costs \$ 5,606,663

(Sub Total - Part I plus Part II)

Section V - Fifth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$ 56,274	X	12	=	\$ 675,285

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 192.19	X	2,080	=	\$ 399,764
2	Office Manager	\$ 61.32	X	2,080	=	\$ 127,551
3	Mechanic - All Shifts	\$ 160.43	X	14,976	=	\$ 2,402,577
4	Mechanic - Additional Projects	\$ 216.58	X	300	=	\$ 64,974
5	Apprentice/Helper - All Shifts	\$ 137.81	X	14,976	=	\$ 2,063,824
6	Apprentice/Helper - Additional Projects	\$ 184.38	X	300	=	\$ 55,314
Total Part II - Annual Labor Costs				34,712	=	\$ 5,114,005

Total Section V - Fifth Year Costs \$ 5,789,290

(Sub Total - Part I plus Part II)

Section VI - Extra Work Allowance (5 Years) (Per TP-1.31)

\$ 3,000,000.00

The Extra Work Allowance is per **TP-1.31**. The dollar amounts for the Extra Work Allowance are not guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for growth of BWI Marshall passenger counts and increased usage of facilities, as well as non-routine, unexpected and emergency expenses.

Section VII - Total Contract Cost

\$ 30,178,254

Sum of Total for Sections I through Section VI

TOTAL CONTRACT COST

Thirty Million, One Hundred Seventy-Eight Thousand, Two Hundred Fifty-Four

_____ DOLLARS AND _____ Zero _____ CENTS. (\$ 30,178,254.00 _____).

The contract shall be awarded to the responsible bidder that submits the lowest responsive bid based upon the specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

SECTION P

BID

BID OF	Schindler Elevator Corporation
ADDRESS	1730 Twin Springs RD, Suite 222, Baltimore Maryland 21227
TELEPHONE	410-401-2087
FACSIMILE NUMBER	410-401-2071
E-MAIL ADDRESS	Patrick.mulligan1@schindler.com
MADE THIS	10th DAY OF June 2021
BID GUARANTY	Five percent (5%) of the total contract price.
TIME OF COMPLETION	See TP-1.04 Duration
LIQUIDATED DAMAGES PER	N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND DEPARTMENT OF TRANSPORTATION
MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON
INTERNATIONAL THURGOOD MARSHALL AIRPORT

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department of Transportation, Maryland Aviation Administration, **Contract No. MAA-MC-22-009, Elevator, Escalator, Moving Walkways and ADA Lifts Maintenance and Repairs at Baltimore/Washington International Thurgood Marshall Airport (BWI Thurgood Marshall), dated April 2021.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including all Addenda at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$0.00	X	12	=	\$0.00

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$ 149.07	X	2,080	=	\$310,065.60
2	Office Manager	\$0.00	X	2,080	=	\$0.00
3	Mechanic - All Shifts	\$149.07	X	14,976	=	\$2,232,472.32
4	Mechanic - Additional Projects	\$149.07	X	300	=	\$44,721.00
5	Apprentice/Helper - All Shifts	\$97.19	X	14,976	=	\$1,455,517.44
6	Apprentice/Helper - Additional Projects	\$97.19	X	300	=	\$29,157.00
Total Part II - Annual Labor Costs				34,712	=	\$4,071,933.36

Total Section I - First Year Costs \$4,071,933.36

(Sub Total - Part I plus Part II)

Section II - Second Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$0.00	X	12	=	\$0.00

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$153.98	X	2,080	=	\$320,278.40
2	Office Manager	\$0.00	X	2,080	=	\$0.00
3	Mechanic - All Shifts	\$153.98	X	14,976	=	\$2,306,004.48
4	Mechanic - Additional Projects	\$153.98	X	300	=	\$46,194.00
5	Apprentice/Helper - All Shifts	\$100.39	X	14,976	=	\$1,503,440.64
6	Apprentice/Helper - Additional Projects	\$100.39	X	300	=	\$30,117.00
Total Part II - Annual Labor Costs				34,712	=	\$4,206,034.52

Total Section II - Second Year Costs \$4,206,034.52

(Sub Total - Part I plus Part II)

Section III - Third Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$0.00	X	12	=	\$0.00

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$159.06	X	2,080	=	\$330,844.80
2	Office Manager	\$0.00	X	2,080	=	\$0.00
3	Mechanic - All Shifts	\$159.06	X	14,976	=	\$2,382,082.56
4	Mechanic - Additional Projects	\$159.06	X	300	=	\$47,718.00
5	Apprentice/Helper - All Shifts	\$103.70	X	14,976	=	\$1,553,011.20
6	Apprentice/Helper - Additional Projects	\$103.70	X	300	=	\$31,110.00
Total Part II - Annual Labor Costs				34,712	=	\$4,344,766.56

Total Section III - Third Year Costs \$4,344,766.56

(Sub Total - Part I plus Part II)

Section IV - Fourth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$0.00	X	12	=	\$0.00

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$164.30	X	2,080	=	\$341,744.00
2	Office Manager	\$0.00	X	2,080	=	\$0.00
3	Mechanic - All Shifts	\$164.30	X	14,976	=	\$2,460,556.80
4	Mechanic - Additional Projects	\$164.30	X	300	=	\$49,290.00
5	Apprentice/Helper - All Shifts	\$107.12	X	14,976	=	\$1,604,229.12
6	Apprentice/Helper - Additional Projects	\$107.12	X	300	=	\$32,136.00
Total Part II - Annual Labor Costs				34,712	=	\$4,487,955.92

Total Section IV - Fourth Year Costs \$4,487,955.92

(Sub Total - Part I plus Part II)

Section V - Fifth Year Labor Costs

Part I - Management Fee (Per TP-1.30)

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
1	Management Fee	\$0.00	X	12	=	\$0.00

Part II - Annual Labor Costs

Labor Hour Rates (Per TP-1.09, TP-1.10 and TP-1.30)

Item No.	Description	Hourly Rate	X	Annual Hours	=	Annual Cost
1	Project Manager	\$169.72	X	2,080	=	\$353,017.60
2	Office Manager	\$0.00	X	2,080	=	\$0.00
3	Mechanic - All Shifts	\$169.72	X	14,976	=	\$2,541,726.72
4	Mechanic - Additional Projects	\$169.72	X	300	=	\$50,916.00
5	Apprentice/Helper - All Shifts	\$110.65	X	14,976	=	\$1,657,094.40
6	Apprentice/Helper - Additional Projects	\$110.65	X	300	=	\$33,195.00
Total Part II - Annual Labor Costs				34,712	=	\$4,635,949.72

Total Section V - Fifth Year Costs \$4,635,949.72

(Sub Total - Part I plus Part II)

Section VI - Extra Work Allowance (5 Years) (Per TP-1.31)

\$ 3,000,000.00

The Extra Work Allowance is per **TP-1.31**. The dollar amounts for the Extra Work Allowance are not guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for growth of BWI Marshall passenger counts and increased usage of facilities, as well as non-routine, unexpected and emergency expenses.

Section VII - Total Contract Cost

\$24,746,640.08

Sum of Total for Sections I through Section VI

TOTAL CONTRACT COST Twenty-Four Million Seven Hundred Forty-Six Thousand Six Hundred Forty, and Eight Cents

24,746,640 DOLLARS AND 08 CENTS. (\$ 24,746,640.08).

The contract shall be awarded to the responsible bidder that submits the lowest responsive bid based upon the specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.


In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

IN WITNESS WHEREOF:


Witness

Schindler Elevator Corporation
Contractor

06/10/2021 June 2, 2021
Date

By: 
Signature


Patrick Mulligan General Manager
Name of Point of Contact

Patrick Mulligan General Manager
Printed or Typed

202-794-2164
Phone Number of Point of Contact

General Manager
Title

Patrick.mulligan1@schindler.com
E-Mail Address of Point of Contact


Federal Tax Identification Number
or Social Security Number

General Manager
Title of Point of Contact