

SECTION P

**BID**

BID OF Glenelg Construction, Inc.

ADDRESS 7410 Coca Cola Drive Suite 211, Hanover, MD 21076

TELEPHONE 301-703-4397

FACSIMILE NUMBER 301-829-3698

E-MAIL ADDRESS michael.r.harris@comcast.net

MADE THIS 3rd DAY OF December

BID GUARANTY Five percent (5%) of the total contract price for bids over \$100,000.

TIME OF COMPLETION See TP-1.04 Duration

LIQUIDATED DAMAGES PER N/A

BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING

TO THE MARYLAND AVIATION ADMINISTRATION  
BALTIMORE/WASHINGTON INTERNATIONAL THURGOOD MARSHALL AIRPORT

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department of Transportation, Maryland Aviation Administration, **Contract No. MAA-MC-21-024, Airfield Lighting Electrical System Repair Services at Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) and Martin State (MTN) Airports, dated November, 2020.**

The undersigned proposes and agrees to furnish all labor, materials, equipment and services necessary for the above-said project for the Maryland Aviation Administration in accordance with the Specifications and other Contract Documents including Addenda issued by the Maryland Aviation Administration, number(s) 1 at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

**Section I - First Year Costs at BWI Marshall and Martin State Airports**

**Part I - Management Fee (Per TP-1.19)**

Item No.	Description	Monthly Cost	X	Frequency (Months)		Maximum Annual Cost
1	Management Fee	\$9,200.00	X	12	=	\$110,400.00

**Part II -Labor Rates (Per TP-1.19)**

Item No.	Description	Hourly Rate	X	Maximum Frequency (Hours)		Maximum Annual Cost
<b>A. Supervisor</b>						
1	Day Rate	\$86.00	X	500	=	\$43,000
2	Night Rate	\$105.00	X	1,500	=	\$157,500.00
3	Overtime Rate	\$115.00	X	250	=	\$28,750.00
<b>B. Electrician/Mechanic</b>						
1	Day Rate	\$77.00	X	1,000	=	\$77,000.00
2	Night Rate	\$93.00	X	3,000	=	\$279,000.00
3	Overtime Rate	\$105.00	X	500	=	\$52,500.00
<b>C. Apprentice/Helper</b>						
1	Day Rate	\$55.00	X	1,000	=	\$55,000.00
2	Night Rate	\$67.00	X	3,000	=	\$201,000.00
3	Overtime Rate	\$70.00	X	500	=	\$35,000.00
<b>Sub Total - Part II (A plus B plus C)</b>						\$928,750.00



**Part III - Equipment Rates (Per TP-1.19)**

Item No.	Description (See Note 1 and Note 2 Below)	Hourly Rate	X	Maximum Frequency (Hours)	=	Maximum Annual Cost
1	Line Truck w/Cable Puller	\$ 70.00	X	120	=	\$ 8,400.00
2	Boom Truck	\$ 75.00	X	60	=	\$ 4,500.00
3	Backhoe with Operator	\$ 255.00	X	24	=	\$ 6,120.00
4	Track Hoe with Operator	\$ 270.00	X	40	=	\$ 10,800.00
5	Front End Loader 4 cubic yards with Operator	\$ 240.00	X	40	=	\$ 9,600.00
6	Concrete Slotter with Operator	\$ 500.00	X	24	=	\$ 12,000.00
7	Light Tower	\$ 30.00	X	40	=	\$ 1,200.00
8	Pump Truck with Operator	\$ 250.00	X	24	=	\$ 6,000.00
9	Cube Van	\$ 25.00	X	200	=	\$ 5,000.00
10	Air Compressor	\$ 30.00	X	120	=	\$ 3,600.00
11	Jackhammer	\$ 15.00	X	120	=	\$ 1,800.00
12	Concrete Mix Truck with Operator	\$ 225.00	X	24	=	\$ 5,400.00
13	Core Drilling Machine	\$ 75.00	X	40	=	\$ 3,000.00
14	Trenching Machine	\$ 80.00	X	24	=	\$ 1,920.00
15	Service Truck for 5KV cable splicing, etc.	\$ 25.00	X	120	=	\$ 3,000.00
16	Bobcat with Operator	\$ 185.00	X	120	=	\$ 22,200.00
17	Scissor Lift 15 Feet with DC Power Source	\$ 15.00	X	1,000	=	\$ 15,000.00
18	Scissor Lift 40 Feet with DC Power Source	\$ 30.00	X	400	=	\$ 12,000.00
<b>Sub Total - Part III - Equipment Rates</b>				<b>2,540</b>	<b>=</b>	<b>\$ 131,540.00</b>
<b>TOTAL - YEAR ONE (Sub Total Parts I, II and II)</b>						<b>= \$ 1,170,690.00</b>

Note 1: Some equipment should be incidental to the work on the airfield and should be factored into the hourly labor rates found above. These would be items such as: pick-up truck or van, confined space equipment and portable generator for small tools. However, the Administration has determined it shall compensate the Contractor separately for the following equipment.

Note 2: Hourly rate for equipment shall include operator where shown. All other equipment will be operated by Mechanic/Apprentice/Helper assigned to the task.

**Section II - Second Year Costs at BWI Marshall and Martin State Airports**

**Part I - Management Fee (Per TP-1.19)**

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Maximum Annual Cost
1	Management Fee	\$9,200.00	X	12	=	\$110,400.00

**Part II -Labor Rates (Per TP-1.19)**

Item No.	Description	Hourly Rate	X	Maximum Frequency (Hours)	=	Maximum Annual Cost
<b>A. Supervisor</b>						
1	Day Rate	\$88.00	X	500	=	\$44,000.00
2	Night Rate	\$108.00	X	1,500	=	\$162,000.00
3	Overtime Rate	\$118.00	X	250	=	\$29,500.00
<b>B. Electrician/Mechanic</b>						
1	Day Rate	\$80.00	X	1,000	=	\$80,000.00
2	Night Rate	\$94.00	X	3,000	=	\$282,000.00
3	Overtime Rate	\$107.00	X	500	=	\$53,500.00
<b>C. Apprentice/Helper</b>						
1	Day Rate	\$56.00	X	1,000	=	\$56,000.00
2	Night Rate	\$68.00	X	3,000	=	\$204,000.00
3	Overtime Rate	\$72.00	X	500	=	\$36,000.00
<b>Sub Total - Part II (A plus B plus C)</b>						<b>\$947,000.00</b>



**Part III - Equipment Rates (Per TP-1.19)**

Item No.	Description (See Note 1 and Note 2 Below)	Hourly Rate	X	Maximum Frequency (Hours)	=	Maximum Annual Cost
1	Line Truck w/Cable Puller	\$ 73.00	X	120	=	\$ 8,760.00
2	Boom Truck	\$ 77.00	X	60	=	\$ 4,620.00
3	Backhoe with Operator	\$ 257.00	X	24	=	\$ 6,168.00
4	Track Hoe with Operator	\$ 280.00	X	40	=	\$ 11,200.00
5	Front End Loader 4 cubic yards with Operator	\$ 250.00	X	40	=	\$ 10,000.00
6	Concrete Slotter with Operator	\$ 515.00	X	24	=	\$ 12,360.00
7	Light Tower	\$ 33.00	X	40	=	\$ 1,320.00
8	Pump Truck with Operator	\$ 260.00	X	24	=	\$ 6,240.00
9	Cube Van	\$ 28.00	X	200	=	\$ 5,600.00
10	Air Compressor	\$ 31.00	X	120	=	\$ 3,720.00
11	Jackhammer	\$ 16.00	X	120	=	\$ 1,920.00
12	Concrete Mix Truck with Operator	\$ 230.00	X	24	=	\$ 5,520.00
13	Core Drilling Machine	\$ 77.00	X	40	=	\$ 3,080.00
14	Trenching Machine	\$ 82.00	X	24	=	\$ 1,968.00
15	Service Truck for 5KV cable splicing, etc.	\$ 27.00	X	120	=	\$ 3,240.00
16	Bobcat with Operator	\$ 190.00	X	120	=	\$ 22,800.00
17	Scissor Lift 15 Feet with DC Power Source	\$ 17.00	X	1,000	=	\$ 17,000.00
18	Scissor Lift 40 Feet with DC Power Source	\$ 32.00	X	400	=	\$ 12,800
<b>Sub Total - Part III - Equipment Rates</b>				<b>2,540</b>	<b>=</b>	<b>\$ 138,316.00</b>
<b>TOTAL - SECOND YEAR (Sub Total Parts I, II and II)</b>						
						<b>= \$ 1,195,716.00</b>

Note 1: Some equipment should be incidental to the work on the airfield and should be factored into the hourly labor rates found above. These would be items such as: pick-up truck or van, confined space equipment and portable generator for small tools. However, the Administration has determined it shall compensate the Contractor separately for the following equipment.

Note 2: Hourly rate for equipment shall include operator where shown. All other equipment will be operated by Mechanic/Apprentice/Helper assigned to the task.

**Section III - Third Year Costs at BWI Marshall and Martin State Airports**

**Part I - Management Fee (Per TP-1.19)**

Item No.	Description	Monthly Cost	X	Frequency (Months)	=	Maximum Annual Cost
1	Management Fee	\$9,200.00	X	12	=	\$110,400.00

**Part II -Labor Rates (Per TP-1.19)**

Item No.	Description	Hourly Rate	X	Maximum Frequency (Hours)	=	Maximum Annual Cost
<b>A. Supervisor</b>						
1	Day Rate	\$90.00	X	500	=	\$45,000.00
2	Night Rate	\$110.00	X	1,500	=	\$165,000.00
3	Overtime Rate	\$120.00	X	250	=	\$30,000.00
<b>B. Electrician/Mechanic</b>						
1	Day Rate	\$82.00	X	1,000	=	\$82,000.00
2	Night Rate	\$96.00	X	3,000	=	\$288,000.00
3	Overtime Rate	\$110.00	X	500	=	\$55,000.00
<b>C. Apprentice/Helper</b>						
1	Day Rate	\$57.00	X	1,000	=	\$57,000.00
2	Night Rate	\$69.00	X	3,000	=	\$207,000.00
3	Overtime Rate	\$73.00	X	500	=	\$36,500.00
<b>Sub Total - Part II (A plus B plus C)</b>						\$965,500.00



**Part III - Equipment Rates (Per TP-1.19)**

Item No.	Description (See Note 1 and Note 2 Below)	Hourly Rate	X	Maximum Frequency (Hours)	=	Maximum Annual Cost
1	Line Truck w/Cable Puller	\$ 75.00	X	120	=	\$ 9,000.00
2	Boom Truck	\$ 80.00	X	60	=	\$ 4,800.00
3	Backhoe with Operator	\$ 260.00	X	24	=	\$ 6,240.00
4	Track Hoe with Operator	\$ 285.00	X	40	=	\$ 11,400.00
5	Front End Loader 4 cubic yards with Operator	\$ 255.00	X	40	=	\$ 10,200.00
6	Concrete Slotter with Operator	\$ 525.00	X	24	=	\$ 12,600.00
7	Light Tower	\$ 35.00	X	40	=	\$ 1,400.00
8	Pump Truck with Operator	\$ 265.00	X	24	=	\$ 6,360.00
9	Cube Van	\$ 30.00	X	200	=	\$ 6,000.00
10	Air Compressor	\$ 32.00	X	120	=	\$ 3,840.00
11	Jackhammer	\$ 18.00	X	120	=	\$ 2,160.00
12	Concrete Mix Truck with Operator	\$ 240.00	X	24	=	\$ 5,760.00
13	Core Drilling Machine	\$ 80.00	X	40	=	\$ 3,200.00
14	Trenching Machine	\$ 83.00	X	24	=	\$ 1,992.00
15	Service Truck for 5KV cable splicing, etc.	\$ 28.00	X	120	=	\$ 3,360.00
16	Bobcat with Operator	\$ 200.00	X	120	=	\$ 24,000.00
17	Scissor Lift 15 Feet with DC Power Source	\$ 18.00	X	1,000	=	\$ 18,000.00
18	Scissor Lift 40 Feet with DC Power Source	\$ 33.00	X	400	=	\$ 13,200.00
<b>Sub Total - Part III - Equipment Rates</b>				<b>2,540</b>	<b>=</b>	<b>\$ 143,512.00</b>
<b>TOTAL - THIRD YEAR (Sub Total Parts I, II and II)</b>						
						<b>= \$ 1,219,412.00</b>

Note 1: Some equipment should be incidental to the work on the airfield and should be factored into the hourly labor rates found above. These would be items such as: pick-up truck or van, confined space equipment and portable generator for small tools. However, the Administration has determined it shall compensate the Contractor separately for the following equipment.

Note 2: Hourly rate for equipment shall include operator where shown. All other equipment will be operated by Mechanic/Apprentice/Helper assigned to the task.

**Section IV - Extra Work Allowance (Per TP-1.21)**

**\$ 300,000.00**

The Extra Work, Parts and Labor Allowances is per **TP-1.21**. The dollar amounts for the Extra Work and Parts Allowance are not guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for growth of BWI Marshall and MTN airport passenger counts and increased usage of facilities, as well as non-routine, unexpected and emergency expenses.

**Section V - Total Contract Cost**

**\$ 3,885,818.00**

(Total Section I through IV)

TOTAL CONTRACT COST

Three Million Eight Hundred Eighty Five Thousand Eight Hundred

Eighteen DOLLARS AND zero CENTS. (\$ 3,885,818.00).

The contract shall be awarded to the responsible bidder that submits the lowest responsive bid based upon the specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.



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**IN WITNESS WHEREOF:**

  
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Witness

Glenelg Construction, Inc.  
\_\_\_\_\_

Contractor

12/3/2020  
\_\_\_\_\_

Date

By:

  
\_\_\_\_\_

Signature

Michael Harris Jr.  
\_\_\_\_\_  
Name of Point of Contact

Michael Harris  
\_\_\_\_\_  
Printed or Typed

301-703-4397  
\_\_\_\_\_  
Phone Number of Point of Contact

President  
\_\_\_\_\_  
Title

mikejr.glenelg@comcast.net  
\_\_\_\_\_  
E-Mail Address of Point of Contact

20-4659995  
\_\_\_\_\_  
Federal Tax Identification Number  
or Social Security Number

Vice President  
\_\_\_\_\_  
Title of Point of Contact