ADDENDUM NO. 1

SECTION P

BID OFBITCHAR Service international, Inc. doa Menzies Aviation
ADDRESS 4900 Diplomacy Road, Fort Worth, TX 76155
TELEPHONE NUMBER 469 281 8356
FACSIMILE NUMBER N/A
E-MAIL ADDRESSian.craft@menziesaviation.com
MADE THIS eighteenth (18) DAY OF November, 2020
BID GUARANTY Not required if total bid price is less than \$100,000 - Attached
TIME OF COMPLETION See TP-1.04 Duration
LIQUIDATED DAMAGES PER CALENDAR D. N/A
BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING
TO THE MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON INTERNATIONAL THURGOOD MARSHALL AIRPORT
GENTLEMEN:
The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-21-011, Airport Customer Service Agents for Automated Passport Control (APC) at Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) dated September 2020.
The undersigned proposes and agrees to furnish all necessary supervision, labor and expertise to provide professional, reliable and effective customer service in the United State Customs and Border (CPB) Federal Inspection Station (FIS) to facilitate the movement and clearance of international passengers through U.S. Customs via the use of Aurtomated Passport Control (APC) kiosks located in the international terminal at Baltimore/Washington International Thurgood Marshall (BWI Marshall) Airport for the above-said project for the Maryland Aviation Administration in accordance with the Specifications of the Technical Provisions, and Addenda issued by the Maryland Aviation Administration, number(s) addendum #1 at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price
amounts shall be accepted as responsive bids.

Section I - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	-	Annual Cost
Bl	Administration/Management Fee	\$6,534.92	Х	12	=	\$78,419.04

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$4,472.16	_ X.	12	∞	\$53,665.92
B3 ⁻	i	Assistant Project Manager	\$3,426.56	X	12	·=	\$41,118.72
B4		Fringe Benefits for B2 & B3	\$1,737.72	_ 'X	12	: =	\$20,852.64
B5	2		l Maximum Annua Management Cost			=	\$115,637.28

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	х	Hours Per Week	=	Weekly Rate
В6	F	Customer Service Supervisor	\$ 19.55	x	56	=	S 1,094.80
В7	8.	Customer Service Agents	\$ 17.14	X	448	<u>=</u> :	\$ 7,678.72
В8	9		Maximum Weekly tine Personnel Costs	:	504	<i>5</i> 2	\$ 8,773.52

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FtCA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs:
(Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 457,468.88

B10

B9

Total Section I - First Year Costs

651,525,20

(Part I <u>plus</u> Part II <u>plus</u> Part III)

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
Ві	Administration/Management Fee	\$6,534.92	Х	12	<u></u>	\$78,419.04

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$4,472.16	_ *	12	=	\$53,665.92
B 3	1	Assistant Project Manager	\$3,426.56	_ ·x	12	***	\$41,118.72
B4-		Fringe Benefits for B2 & B3	\$1,737.72	_ x	12		\$20,852.64
B5-	2		al Maximum Annua t Management Costs	-		÷	S115,637.28

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2, b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	х	Hours Per Week	: =	Weekly Rate
B6	1	Customer Service Supervisor	\$ 19.55	X .	56	<u></u>	\$1,094.80
. B 7	8	Customer Service Agents	\$ 17.14	X·	448	æ	\$7,678.72
B8	9		Maximum Weekly tine Personnel Costs		504	=	\$8,773,52

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoufineAnnual Costs:
(Total Maximum Roufine Weekly Costs x 52.142 Weeks)

\$457,468.88

B10

B9

Total Section II - Second Year Costs

\$651,525.20

Section III - Third Year

Part 1 - Administration/Management Fee (Per TP-1,05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	х	Frequency (Months)	-	Annual Cost
BI	Administration/Management Fee	\$6,534.92	х	12	.372	\$78,419.04

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	X.	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	_{\$} 4,472.16	_ ·x	12	==	\$53,665.92
83	I	Assistant Project Manager	\$3,426.56	_ x	12	470	\$41,118.72
B 4.		Fringe Benefits for B2 & B3	\$1,737.72	- x ·	12		\$20,852.64
B5	<u>.</u>		l Maximum Annua Management Cost			222	\$115,637.28

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1,10, A, 2,

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	х	Hours Per Week	1=	Weekly Rate
B6	ì	Customer Service Supervisor	\$ 19.55	х	56	g.o.	\$1,094.80
В7	8.	Customer Service Agents	\$ 17.14	X	448	 :	\$7,678.72
B8	9		Maximum Weekly tine Personnel Costs)	504	<u></u>	\$8,773.52

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum Routine Annual Costs:
(Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$457,468.88

B10

B9

Total Section III - Third Year Costs

S 651,525.20

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	х	Frequency (Months)	=	Annual Cost
Bl	Administration/Management Fee	\$6,534.92	·X	[12]	<u></u>	\$78,419.04

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	X,	Frequency (Months)	=	Annual Cost
В2	I	Project Manager	\$4,472.16	x.	12	<u>*=</u> :	\$53,665.92
вз	1	Assistant Project Manager	§3,426.56	X	12		\$41,118.72
B4		Fringe Benefits for B2 & B3	\$1,726.68	x	12	≔	\$20,852.64
B5	2		d Maximum Annual Management Costs			241	\$115,637.28

Note I: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
B6	1	Customer Service Supervisor	\$19.55	x	56		\$1,094.80
B7.	8.	Customer Service Agents	<u>\$ 17.14</u>	x	448	- -	\$7,678.72
В8	9		Maximum Weekly ine Personnel Costs	:	504	== •	\$8,773.52

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

B9

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$457,468.88

BIO

Total Section IV - Fourth Year Costs

\$651,525.20

(Part I <u>plus</u> Part II <u>plus</u> Part III)

Section V - Fifth Year

Part 1 - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X.	Frequency (Months)	ıπ	Annual Cost
B1	Administration/Management Fee	\$6,534.92	x	12	.==:	\$78,419.04

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	İ	Project Manager	\$4,472.16	X,	12	=	\$53,665.92
B3	1	Assistant Project Manager	\$3,426.56	X,	12	<u></u>	\$41,118.72
B4		Fringe Benefits for B2 & B3	\$1,737.72	х	12	:25-	\$20,852.64
В5	2		l Maximum Annual Management Costs			. <u></u>	\$115,637,28

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	, X ;	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$19.55	X.	56	<u>'=</u>	\$1,094.80
B7	8	Customer Service Agents	\$17.14	X	448	XXX	\$7,678.72
В8	9		Maximum Weekly line Personnel Costs	:	504	. *** *	\$8,773.52

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

В9

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52:142 Weeks)

\$457,468.88

B10

Total Section V - Fifth Year Costs

_\$651,525.20

Bid Item	Acting Assistant Project Manager (Per TP-1.08, C., TP-1.10, B. and TP-1.11)	Hourly Rate
BII	First Year - Acting Hourly Rate	\$24.38
B12	Second Year - Acting Hourly Rate	\$24.38
B13	Third Year - Acting Hourly Rate	\$24.38
B14	Fourth Year - Acting Hourly Rate	\$24.38
B.15.	Fifth Year - Acting Hourly Rate	\$24.38
	Note: The acting hourly rate listed in B11 through B15 abov	e is per TP-1.10, B.
	Customer Service Supervisor (Per TP-1.07, D., TP-1.10, C. and TP-1.11)	Hourly Rate
B16	First Year - Overtime Hourly Rate	\$30,48
B17	Second Year - Overtime Hourly Rate	\$30.48
B18	Third Year - Overtime Hourly Rate	\$30,48
B19	Fourth Year - Overtime Hourly Rate	\$30.48
B20	Fifth Year - Overtime Hourly Rate	\$30.48
	Note: The overtime rate listed in B16 through B20 above is p	per TP-1.10, C.
	Customer Service Agent (Per TP-1.07, E., TP-1.10, C. and TP-1.11)	Hourly Rate
B21	First Year - Overtime Hourly Rate	\$26.57
B22	Second Year - Overtime Hourly Rate	\$26.57
B23	Third Year - Overtime Hourly Rate	\$26.57
B24	Fourth Year - Overtime Hourly Rate	\$26.57
B25	Fifth Year - Overtime Hourly Rate	\$26.57
	Note: The overtime rate listed in B21 through B25 above is p	oer TP-1.10, C.

	Project Manager	Hourly Rate
	(Per <u>TP-1:07, B., TP-1:10, C.</u> and <u>TP-1:11</u>)	
B26	First Year - Overtime Hourly Rate	\$32.75
B27	Second Year - Overtime Hourly Rate	\$32.75
B28	Third Year - Overtime Hourly Rate	\$32.75
B29	Fourth Year - Overtime Hourly Rate	\$32.75
B30	Fifth Year - Overtime Hourly Rate	\$32.75
	Note: The overtime rate listed in B26 through	B30 above is per TP-1.10, C.
	Assistant Project Manager	Hourly Rate
	(Per <u>TP-1.07, C., TP-1.10, C.</u> and <u>TP-1.11</u>)	
B31	First Year - Overtime Hourly Rate	\$24.38
B32	Second Year - Overtime Hourly Rate	\$24.38
B33	Third Year - Overtime Hourly Rate	\$24.38
B34	Fourth Year - Overtime Hourly Rate	\$24,38
B35	Fifth Year - Overtime Hourly Rate	\$24.38

Note: The overtime rate listed in B31 through B35 above is per TP-1.10, C.

The Extra Work Allowance is per <u>TP-1.11, Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

Bid Item B36		Section VII	- Total Contract Cost	\$4,757,626.00	0.
Sum of Section	<u>I</u> plus <u>Section II</u> plus	Section III plus Section I	<u>V</u> plus <u>Section V</u> plus <u>Se</u>	ection VI	
TOTAL CONT	RACT COST Fou	Million, Seven Hundred a	ind Fifty Seven Thousand	d, Six Hundred ar	nd Twenty
_Six	DOLLARS AND	Zero	CENTS. (\$ 4,757,626.0	10).
Award of this c	ontract will be based	on the lowest responsive a	nd responsible bid meet	ing specification	S.

(MAA 10/20)

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

*************	*****	***********
N WITNESS WHEREOF:		Aircraft Service International, Inc. dba Menzies Aviation
Witness		Contractor
11/18/2020 Date	Ву:	Signature
lan Craft Name of Point of Contact		Jennifer Gourley Printed or Typed
214 709 7543		Chief Financial Officer - Americas
Phone Number of Point of Contact		Title
ian.craft@menziesaviation.com		38-1844892
E-mail Address of Point of Contact		Federal Tax Identification Number or Social Security Number
Director Sales and Commerical Operations - Americas		
Title of Point of Contact		

SECTION P

BID OF CHRONOS SYSTEM	/IS, INC.		-
ADDRESS 5211 AUTH ROAD	, SUITE 201		_
TELEPHONE NUMBER (301)	423-9177		_
FACSIMILE NUMBER (301)	423-8149		
E-MAIL ADDRESS CHRONO	OS1@CHRONOS1.CO	VI	
MADE THIS 3RD		DAY OF DECEMBER	
BID GUARANTY	Not required if total b	oid price is less than \$100,000	_
TIME OF COMPLETION	See TP-1.04 Du	ıration	
LIQUIDATED DAMAGES PE	ER CALENDAR D	N/A	
BIDS ARE IRREVOCABLE F	OR 90 DAYS FOLLOWI	NG BID OPENING	
TO THE MARYLAND AVIA' BALTIMORE/WASHINGTON		N URGOOD MARSHALL AIRPORT	
GENTLEMEN:		/	

The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-21-011, Airport Customer Service Agents for Automated Passport Control (APC) at Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) dated September 2020.

The undersigned proposes and agrees to furnish all necessary supervision, labor and expertise to provide professional, reliable and effective customer service in the United State Customs and Border (CPB) Federal Inspection Station (FIS) to facilitate the movement and clearance of international passengers through U.S. Customs via the use of Aurtomated Passport Control (APC) kiosks located in the international terminal at Baltimore/Washington International Thurgood Marshall (BWI Marshall) Airport for the above-said project for the Maryland Aviation Administration in accordance with the Specifications of the Technical Provisions, and Addenda issued by the Maryland Aviation Administration, number(s) MAA-MC-21-011 at and for the following price(s):

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	= '	Annual Cost
В1	Administration/Management Fee	\$4,000.00	x	12	=	\$48,000.00

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	х	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$7,500.14	_ x	12	=	\$ 90,001.68
ВЗ	1	Assistant Project Manager	\$6,250.40	_ x	12	=	\$ 75,004.80
B4		Fringe Benefits for B2 & B3	\$4,987.88	_ x	12	=	\$ 59,854.56
В5	2		l Maximum Annua Management Cost			=	\$ 224,861.04

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$46.87	x	56	=	\$ 2,624.72
В7	8	Customer Service Agents	\$32.46	x	448	=	\$14,542.08
В8	7	Que	Maximum Weekly ine Personnel Costs		504	. =	\$17,166.80

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$895,111.29

B10

B9

Total Section I - First Year Costs (Part I plus Part II plus Part III)

\$1,167,972.33

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
В1	Administration/Management Fee	\$4,120.00	х	12	=	\$49,440.00

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	F	Annual Cost
B2	1	Project Manager	\$ 7,725.14	x	12	=	\$92,701.73
В3	1	Assistant Project Manager	\$6,437.91	x	12	=	\$77,254.92
B4		Fringe Benefits for B2 & B3	\$5,137.52	x	12	=	\$61,650.24
В5	2		l Maximum Annual Management Costs			=	\$231,606.89

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 48.28	x	56	=	\$ 2,703.68
В7	8	Customer Service Agents	\$ 33.43	x	448	=	\$14,976.64
В8	7		Maximum Weekly ine Personnel Costs		504	= =	\$17,680.32

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs:
(Total Maximum Routine Weekly Costs x 52.142 Weeks)

Total Section II - Second Year Costs
(Part I plus Part II plus Part III)

\$1,202,934.14

B10

B9

\$921,887.25

Section III - Third Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$4,243.60	х	12	=	\$50,923.20

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)		Annual Cost
В2	1	Project Manager	\$7,956.90	_ x	12	=	\$95,482.80
B3	1	Assistant Project Manager	\$6,631.05	_ x	12	=	\$79,572.60
В4		Fringe Benefits for B2 & B3	\$5,291.64	_ x	12	=	\$63,499.68
В5	2		d Maximum Annua t Management Cost			=	\$238,555.08

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	ŧ	Weekly Rate
В6	1	Customer Service Supervisor	\$49.72	x	56	=	\$2,784.32
В7	8	Customer Service Agents	\$34.44	x	448	=	\$15,429.12
В8	7	Part III - Total Rout	Maximum Weekly tine Personnel Costs		504	=	\$18,213.44

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$949,685.19

B10

B9

Total Section III - Third Year Costs (Part I <u>plus</u> Part II <u>plus</u> Part III) \$1,239,163.47

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
В1	Administration/Management Fee	\$4,370.91	х	12	= ,	\$52,450.92

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 8,195.61	x	12	=	\$98,347.32
В3	1.	Assistant Project Manager	\$6,829.98	x	12	=	\$81,959.76
B4		Fringe Benefits for B2 & B3	\$5,450.39	x	12	E.	\$65,404.68
B5	2		al Maximum Annual t Management Costs			=	\$ 245,711.76

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$51.22	x	56	=	\$2,868.32
В7	8	Customer Service Agents	\$35.47	x	448	=	\$15,890.56
В8	7		Maximum Weekly tine Personnel Costs		504	. =	\$18,758.88

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs:
(Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 978,125.52

B10

B9

Total Section IV - Fourth Year Costs (Part I plus Part II plus Part III) \$1,276,288.20

Section V - Fifth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$4,502.04	х	12	=	\$54,024.48

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$8,441.47	x	12	=	\$101,297.64
В3	1	Assistant Project Manager	\$7,034.88	х	12	=	\$ 84,418.56
В4		Fringe Benefits for B2 & B3	\$ 5,613.90	x	12	=	\$ 67,366.80
B5	2		al Maximum Annua t Management Costs			=	\$253,083.00

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$52.75	X	56	=	\$ 2,954.00
В7	6	Customer Service Agents	\$36.53	X	448	=	\$16,365.44
В8	7	Part III - Total Rou	l Maximum Weekly tine Personnel Costs		504	=	\$19,319.44

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$1,007,354.24

B10

B9

Total Section V - Fifth Year Costs (Part I <u>plus</u> Part II <u>plus</u> Part III) \$1,314,461.72

Bid	Acting Assistant Project Manager	Hourly Rate	
Item	(Per <u>TP-1.08, C., TP-1.10, B.</u> and <u>TP-1.11</u>)		
B11	First Year - Acting Hourly Rate	\$ 56.24	
B12	Second Year - Acting Hourly Rate	\$ 57.93	
B13	Third Year - Acting Hourly Rate	\$ 59.67	
B14	Fourth Year - Acting Hourly Rate	\$ 61.46	
B15	Fifth Year - Acting Hourly Rate	\$ 63.30	
	Note: The acting hourly rate listed in B11 through I	B15 above is per TP-1.10, B.	
	Customer Service Supervisor (Per TP-1.07, D., TP-1.10, C. and TP-1.11)	Hourly Rate	
B16	First Year - Overtime Hourly Rate	\$ 70.31	
B17	Second Year - Overtime Hourly Rate	\$ 72.41	
B18	Third Year - Overtime Hourly Rate	\$ 74.59	
B19	Fourth Year - Overtime Hourly Rate	\$ 76.82	
B20	Fifth Year - Overtime Hourly Rate	\$ 79.13	
	Note: The overtime rate listed in B16 through B20	above is per TP-1.10, C.	
	Customer Service Agent (Per TP-1.07, E., TP-1.10, C. and TP-1.11)	Hourly Rate	
B21	First Year - Overtime Hourly Rate	\$ 48.69	
B22	Second Year - Overtime Hourly Rate	\$ 50.15	
B23	Third Year - Overtime Hourly Rate	\$ 51.66	
B24	Fourth Year - Overtime Hourly Rate	\$ 53.20	
B25	Fifth Year - Overtime Hourly Rate	\$ 54.80	
	Note: The overtime rate listed in B21 through B25	5 above is per TP-1.10, C.	

	<u>Project Manager</u> (Per <u>TP-1.07</u> , <u>B.</u> , <u>TP-1.10</u> , <u>C.</u> and <u>TP-1.11</u>)	Hourly Rate
	(101 11 1101, 21, 11 110, 31	
5	First Year - Overtime Hourly Rate	\$ 43.27
7	Second Year - Overtime Hourly Rate	\$ 44.57
8	Third Year - Overtime Hourly Rate	\$ 45.91
9	Fourth Year - Overtime Hourly Rate	\$ 47.28
0	Fifth Year - Overtime Hourly Rate	\$48.70
	Note: The overtime rate listed in B26 through B3	0 above is per TP-1.10, C.
	Note: The overtime rate listed in B26 through B3 Assistant Project Manager	0 above is per TP-1.10, C. Hourly Rate
1	Assistant Project Manager	
1 2	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11)	Hourly Rate
	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11) First Year - Overtime Hourly Rate	Hourly Rate
2	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11) First Year - Overtime Hourly Rate Second Year - Overtime Hourly Rate	\$ 36.06 \$ 37.14
2	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11) First Year - Overtime Hourly Rate Second Year - Overtime Hourly Rate Third Year - Overtime Hourly Rate	\$ 36.06 \$ 37.14 \$ 38.25

The Extra Work Allowance is per <u>TP-1.11, Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

Sum of Section I plus Section II plus Section III plus Section IV plus Section V plus Section VI

TOTAL CONTRACT COST SEVEN MILLION SEVEN HUNDRED THOUSAND EIGHT HUNDRED NINETEEN

DOLLARS AND EIGHTY-SIX CENTS. (\$ 7,700,819.86).

Award of this contract will be based on the lowest responsive and responsible bid meeting specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

NESS WHEREOF:		
MARK LYNCH		CHRONOS SYSTEMS, INC.
Witness		Contractor
DECEMBER 3, 2020	By:	and L
Date		Signature
Ang. Sy		ANTHONY R. SIMPSON
Name of Point of Contact		Printed or Typed
(301) 423-9177		CEO & PRESIDENT
Phone Number of Point of Contact		Title
CHRONOS1@CHRONOS1.COM		52-1871025
E-mail Address of Point of Contact		Federal Tax Identification Number or Social Security Number
S _H		
CEO & PRESIDENT		

ADDENDUM NO. 1

SECTION P

BID OF PrimeFlight Aviation Services, Inc.	
ADDRESS 3 Sugar Creek Center Blvd #450, Sugar Land	, TX 77478
TELEPHONE NUMBER (281) 942-6800	
FACSIMILE NUMBER (832) 674-0422	~
E-MAIL ADDRESS sfurnari@primeflight.com	
MADE THISlst	DAY OF December, 2020
BID GUARANTY Not required if total bid	price is less than \$100,000
TIME OF COMPLETION See TP-1.04 Durat	ion
LIQUIDATED DAMAGES PER CALENDAR D	N/A
BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING	BID OPENING
TO THE MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON INTERNATIONAL THUR	GOOD MARSHALL AIRPORT
GENTLEMEN:	
The undersigned hereby declares to have carefully examined Transportation, Maryland Aviation Administration, Contra Agents for Automated Passport Control (APC) at Baltim Airport (BWI Marshall) dated September 2020.	ct No. MAA-MC-21-011, Airport Customer Service
The undersigned proposes and agrees to furnish all necessary professional, reliable and effective customer service in the Unspection Station (FIS) to facilitate the movement and clear via the use of Aurtomated Passport Control (APC) kiosks lo Baltimore/Washington International Thurgood Marshall (BV Maryland Aviation Administration in accordance with the Sissued by the Maryland Aviation Administration, number(s) and for the following price(s):	United State Customs and Border (CPB) Federal rance of international passengers through U.S. Customs cated in the international terminal at WI Marshall) Airport for the above-said project for the pecifications of the Technical Provisions, and Addenda

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.
Section P - Addendum No. 1 Contract No. MAA-MC-21-011

Section I - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 7,637.90	x	12	=	\$ 91,654.80

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 4,583.33	_ x	12	=	\$ 55,000.00
В3	1	Assistant Project Manager	\$ 3,750.00	_ x	12	=	\$ 45,000.00
B4		Fringe Benefits for B2 & B3	\$ 2,680.54	_ x	12	=	\$ 32,166.48
B5	2		d Maximum Annua Management Cost			=	\$ 132,166.48

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
B6	1	Customer Service Supervisor	\$ 21.74	x	56	=	\$ 1,217.44
В7	8	Customer Service Agents	\$ 18.80	×	448	=	\$ 8,422.40
В8	9		Maximum Weekly ine Personnel Costs		504	=	\$ 9,639.84

Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III Note: are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

> Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 502,648.80

B10

B9

Total Section I - First Year Costs

\$ 726,470.07

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X		=	Annual Cost
В1	Administration/Management Fee	\$ 7,707.86	x	12	=	\$ 92,494.32

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 4,638.07	_ x	12	=	\$ 55,656.78
В3	1	Assistant Project Manager	\$ 3,794.78	_ x	12	=	\$ 45,537.37
B4		Fringe Benefits for B2 & B3	\$ 2,692.33	_ x	12	=	\$ 32,307.99
B5	2	Part II - Tota Project		=	\$ 133,502.14		

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 22.00	x	56	=	\$ 1,232.00
В7	8	Customer Service Agents	\$ 19.01	x	448	=	\$ 8,516.48
В8	9		Maximum Weekly ine Personnel Costs		504	=	\$ 9,748.48

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: \$ 508,313.60

(Total Maximum Routine Weekly Costs x 52.142 Weeks)

Total Section II - Second Year Costs \$ 734,310.05

B9

B10

Section III - Third Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost	
В1	Administration/Management Fee	\$ 7,756.48	x	12	=	\$ 93,077.76	

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 4,693.45	_ x	12	=	\$ 56,321.41
В3	1	Assistant Project Manager	\$ 3,840.10	_ x	12	=	\$ 46,081.16
B4		Fringe Benefits for B2 & B3	\$ 2,704.27	_ x	12	=	\$ 32,451.18
B5	2	7 110 1 77 7 77	l Maximum Annua Management Cost			-	\$ 134,853.76

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 22.25	x	56	=	\$ 1,246.00
В7	8	Customer Service Agents	\$ 19.23	x	448	=	\$ 8,615.04
В8	9		Maximum Weekly tine Personnel Costs		504	=	\$ 9,861.04

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: \$ 514,182.80

(Total Maximum Routine Weekly Costs x 52.142 Weeks)

B10 Total Section III - Third Year Costs \$ 742,114.31

B9

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 7,811.56	x	12	II	\$ 93,738.72

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 4,749.50	_ x	12	=	\$ 56,993.98
В3	1	Assistant Project Manager	\$ 3,885.95	_ x	12	=	\$ 46,631.44
B4		Fringe Benefits for B2 & B3	\$ 2,716.34	x	12	=	\$ 32,596.09
B5	2		al Maximum Annua t Management Cost	7		а	\$ 136,221.50

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 22.50	. x	56	=	\$ 1,260.00
В7	8	Customer Service Agents	\$ 19.45	. x	448	=	\$ 8,713.60
В8	9		Maximum Weekly ine Personnel Costs		504	=	\$ 9,973.60

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: \$ 520,052.00

(Total Maximum Routine Weekly Costs x 52.142 Weeks)

Total Section IV - Fourth Year Costs \$ 750,012.22

B9

B10

Section V - Fifth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 7,873.47	x	12	=	\$ 94,481.64

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 4,806.21	_ x	12	=	\$ 57,674.57
В3	1	Assistant Project Manager	\$ 3,932.36	_ x	12	=	\$ 47,188.29
B4		Fringe Benefits for B2 & B3	\$ 2,728.56	_ x	12	=	\$ 32,742.73
В5	2		l Maximum Annua Management Costs	7		=	\$ 137,605.59

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
B6	İ	Customer Service Supervisor	\$ 22.75	x	56	=	\$ 1,274.00
В7	8	Customer Service Agents	\$ 19.67	_ x	448	=	\$ 8,812.16
В8	9		Maximum Weekly ine Personnel Cost		504	· · ·	\$ 10,086.16

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs:
(Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 525,921.20

B10

B9

Total Section V - Fifth Year Costs

\$ 758,008.43

(Part I plus Part II plus Part III)

Bid	Acting Assistant Project Manager	Hourly Rate
Item	(Per <u>TP-1.08, C., TP-1.10, B.</u> and <u>TP-1.11</u>)	
B11	First Year - Acting Hourly Rate	\$ 26.09
B12	Second Year - Acting Hourly Rate	\$ 26.40
B13	Third Year - Acting Hourly Rate	\$ 26.70
B14	Fourth Year - Acting Hourly Rate	\$ 27.00
B15	Fifth Year - Acting Hourly Rate	\$ 27.30
	Note: The acting hourly rate listed in B11 through I	B15 above is per TP-1.10, B.
	Customer Service Supervisor	Hourly Rate
	(Per <u>TP-1.07, D., TP-1.10, C.</u> and <u>TP-1.11</u>)	
B16	First Year - Overtime Hourly Rate	\$ 32.61
B17	Second Year - Overtime Hourly Rate	\$ 33.00
B18	Third Year - Overtime Hourly Rate	\$ 33.38
B19	Fourth Year - Overtime Hourly Rate	\$ 33.75
B20	Fifth Year - Overtime Hourly Rate	\$ 34.13
	Note: The overtime rate listed in B16 through B20	above is per TP-1.10, C.
	Customer Service Agent (Per TP-1.07, E., TP-1.10, C. and TP-1.11)	Hourly Rate
B21	First Year - Overtime Hourly Rate	\$ 28.20
D21	That Tear - Overtime Hourly Rate	3 20.20
B22	Second Year - Overtime Hourly Rate	\$ 28.52
B23	Third Year - Overtime Hourly Rate	\$ 28.85
B24	Fourth Year - Overtime Hourly Rate	\$ 29.18
B25	Fifth Year - Overtime Hourly Rate	\$ 29.51

	Project Manager	Hourly Rate
	(Per <u>TP-1.07</u> , B., <u>TP-1.10</u> , <u>C.</u> and <u>TP-1.11</u>)	-
26	First Year - Overtime Hourly Rate	\$ 34.95
27	Second Year - Overtime Hourly Rate	\$ 35.30
28	Third Year - Overtime Hourly Rate	\$ 35.66
29	Fourth Year - Overtime Hourly Rate	\$ 36.02
30	Fifth Year - Overtime Hourly Rate	\$ 36.39
	Note: The overtime rate listed in B26 through B30	above is per TP-1.10, C.
	Note: The overtime rate listed in B26 through B30 Assistant Project Manager	above is per TP-1.10, C. Hourly Rate
31	Assistant Project Manager	
31	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11)	Hourly Rate
	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11) First Year - Overtime Hourly Rate	Hourly Rate \$ 28.59
32	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11) First Year - Overtime Hourly Rate Second Year - Overtime Hourly Rate	\$ 28.59 \$ 28.88
32	Assistant Project Manager (Per TP-1.07, C., TP-1.10, C. and TP-1.11) First Year - Overtime Hourly Rate Second Year - Overtime Hourly Rate Third Year - Overtime Hourly Rate	\$ 28.59 \$ 28.88 \$ 29.18

Note: The overtime rate listed in B31 through B35 above is per TP-1.10, C.

The Extra Work Allowance is per <u>TP-1.11, Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

Sum of Section I plus Section II plus Section III plus Section IV plus Section V plus Section VI

TOTAL CONTRACT COST FIVE MILLION, TWO HUNDRED TEN THOUSAND, NINE HUNDRED FIFTEEN

DOLLARS AND NINE CENTS. (\$ 5,210,915.09).

Award of this contract will be based on the lowest responsive and responsible bid meeting specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

**************	*******	************
IN WITNESS WHEREOF:		
Cailla Sui a Witness		PrimeFlight Aviation Services, Inc. Contractor
12-2-2020 Date	Ву:	Signature
Matthew Busry Name of Point of Contact		R. Allen Asherett, Jr. Printed or Typed
281-942-6823 Phone Number of Point of Contact	-,	Secretary /60 Title
E-mail Address of Point of Contact		82-2808194 Federal Tax Identification Number or Social Security Number
EVP Operations Title of Point of Contact	_	

SECTION P

BID OFProspect International Airport Services	
ADDRESS2130 S Wolf Road Des Plaines, IL 60018	
TELEPHONE NUMBER847-299-3636	
FACSIMILE NUMBER847-789-8489	
E-MAIL ADDRESScorporate@prospectair.com	
MADE THIS	
BID GUARANTY Not required if total bid	
TIME OF COMPLETION See TP-1.04 Dura	tion
LIQUIDATED DAMAGES PER CALENDAR DAY	N/A
BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING	G BID OPENING
TO THE MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON INTERNATIONAL THUR	RGOOD MARSHALL AIRPORT

GENTLEMEN:

The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department c Transportation, Maryland Aviation Administration, Contract No. MAA-MC-21-011, Airport Customer Serv Agents for Automated Passport Control (APC) at Baltimore/Washington International Thurgood Marsha Airport (BWI Marshall) dated September 2020.

The undersigned proposes and agrees to furnish all necessary supervision, labor and expertise to provide professional, reliable and effective customer service in the United State Customs and Border (CPB) Federal Inspection Station (FIS) to facilitate the movement and clearance of international passengers through U.S. Custo via the use of Aurtomated Passport Control (APC) kiosks located in the international terminal at Baltimore/Washington International Thurgood Marshall (BWI Marshall) Airport for the above-said project for the Maryland Aviation Administration in accordance with the Specifications of the Technical Provisions, and Adder issued by the Maryland Aviation Administration, number(s) __MAA-MC-21-011__ at and for the following pri

Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price amounts shall be accepted as responsive bids.

Section I - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$14490.87	х	12	=	\$173890.48

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$4166.93	x	12	Ē	\$50003.20
В3	1	Assistant Project Manager	\$3334.93	x	12	=	\$40019.20
B4		Fringe Benefits for B2 & B3	\$1155.53	_ x	12	=	\$13866.36
В5	2		nl Maximum Annual t Management Costs			=	\$103888.66

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$15.42	x	56	= _	\$863.52
В7	8	Customer Service Agents	\$14.42	x	448	=	\$6460.16
В8	9	Part III - Total Rout	Maximum Weekly tine Personnel Costs		504		\$7323.68

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$381871.32

B9

Total Section I - First Year Costs
(Part I plus Part II plus Part III)

\$659650.46

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
Item B1	Administration/Management Fee	\$14490.87	х	12	=	\$173890.48

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$4291.94	x	12	=	\$51503.28
В3	1	Assistant Project Manager	\$3434.98	x	12	=	\$41219.76
B4		Fringe Benefits for B2 & B3	\$1155.53	_ x	12	=	\$13866.36
В5	2		d Maximum Annual Management Costs			=	\$106589

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$15.42	x	56	=	\$863.52
В7	8	Customer Service Agents	\$14.42	x	448	=	\$6460.16
В8	9	Part III - Total Rou	Maximum Weekly tine Personnel Costs		504	= =	\$7323.68

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$381871.32

B9

Total Section II - Second Year Costs (Part I plus Part II plus Part III) \$662,351.20

Section III - Third Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$14490.87	х	12	=	\$173890.48

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$4420.70	x	12	=	\$53048.40
В3	1	Assistant Project Manager	\$3538.03	x	12	=	\$42456.36
В4		Fringe Benefits for B2 & B3	\$1155.53	x	12	=	\$13866.36
В5	2		d Maximum Annual Management Costs			=	\$109371.1

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$15.42	_ x	56	=	\$863.52
В7	8	Customer Service Agents	\$14.42	_ x	448	=	\$6460.16
В8	9	Part III - Total I Routi	Maximum Weekly ne Personnel Cos	y ts	504	=	\$7323.68

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$381871.3

B9

Total Section III - Third Year Costs
(Part I plus Part II plus Part III)

\$665,132.92

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid	Description	Monthly Cost	X	Frequency (Months)	= 1	Annual Cost
B1	Administration/Management Fee	\$14490.87	х	12	=	\$173890.48

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	4	Annual Cost
B2	1	Project Manager	\$4553.32	_ x	12	-	\$54639.84
В3	1	Assistant Project Manager	\$3644.17	_ x	12	=	\$43730.04
B4		Fringe Benefits for B2 & B3	\$1155.53	_ x	12	=	\$13866.36
B5	2		al Maximum Annua t Management Cost			=	\$112236.24

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$15.42	_ x	56	=	\$863.52
В7	8	Customer Service Agents	\$14.42	_ x	448	=	\$6460.16
В8	9	Part III - Total Rou	Maximum Weekly tine Personnel Costs	8	504	-	\$7323.68

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$381871.32

B9

Total Section IV - Fourth Year Costs
(Part I plus Part II plus Part III)

\$667,998.04

Section V - Fifth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
Item B1	Administration/Management Fee	\$14490.87	x	12	=	\$173890.48

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$4689.92	_ x	12	=	\$56279.04
В3	1	Assistant Project Manager	\$3753.50	_ x	12	=	\$45042.00
В4		Fringe Benefits for B2 & B3	\$1155.53	_ x	12	=	\$13866.36
В5	2		al Maximum Annua t Management Cost			-	\$115187.40

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	X	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$16.00	x	56	= _	\$896.00
В7	8	Customer Service Agents	\$15.00	x	448	=	\$6720.00
В8	9	Part III - Total I Routin	Maximum Weekly ne Personnel Costs		504	= =	\$7616.00

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$397113.47

B9

Total Section V - Fifth Year Costs
(Part I plus Part II plus Part III)

\$686191.3

Bid	Acting Assistant Project Manager	Hourly Rate
	(Per <u>TP-1.08, C., TP-1.10, B.</u> and <u>TP-1.11</u>)	
B11	First Year - Acting Hourly Rate	\$32.15
B12	Second Year - Acting Hourly Rate	\$33.12
B13	Third Year - Acting Hourly Rate	\$34.11
B14	Fourth Year - Acting Hourly Rate	\$35.13
B15	Fifth Year - Acting Hourly Rate	\$36.19
	Note: The acting hourly rate listed in B11 through l	B15 above is per TP-1.10, B.
	Customer Service Supervisor (Per TP-1.07, D., TP-1.10, C. and TP-1.11)	Hourly Rate
B16	First Year - Overtime Hourly Rate	\$34.60
B17	Second Year - Overtime Hourly Rate	\$34.60
B18	Third Year - Overtime Hourly Rate	\$34.60
B19	Fourth Year - Overtime Hourly Rate	\$34.60
B20	Fifth Year - Overtime Hourly Rate	\$36.05
	Note: The overtime rate listed in B16 through B20	above is per TP-1.10, C.
	Customer Service Agent (Per TP-1.07, E., TP-1.10, C. and TP-1.11)	Hourly Rate
B21	First Year - Overtime Hourly Rate	\$32.72
B22	Second Year - Overtime Hourly Rate	\$32.72
B23	Third Year - Overtime Hourly Rate	\$32.72
B24	Fourth Year - Overtime Hourly Rate	\$32.72
B25	Fifth Year - Overtime Hourly Rate	\$34.12
	Note: The overtime rate listed in B21 through B2	5 above is per TP-1 10 C

	Project Manager	Hourly Rate
	(Per <u>TP-1.07, B., TP-1.10, C.</u> and <u>TP-1.11</u>)	
6	First Year - Overtime Hourly Rate	\$49.34
7	Second Year - Overtime Hourly Rate	\$50.82
3	Third Year - Overtime Hourly Rate	\$52.34
9	Fourth Year - Overtime Hourly Rate	\$53.92
0	Fifth Year - Overtime Hourly Rate	\$55.53
	Note: The overtime rate listed in B26 through B30	above is per TP-1.10, C.
	Assistant Project Manager	Hourly Rate
	(Per <u>TP-1.07, C., TP-1.10, C.</u> and <u>TP-1.11</u>)	
1	First Year - Overtime Hourly Rate	\$43.18
2	Second Year - Overtime Hourly Rate	\$44.48
3	Third Year - Overtime Hourly Rate	\$45.81
34	Fourth Year - Overtime Hourly Rate	\$47.18
35	Fifth Year - Overtime Hourly Rate	\$48.60

Note: The overtime rate listed in B31 through B35 above is per TP-1.10, C.

The Extra Work Allowance is per <u>TP-1.11, Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

Sum of Section I plus Section II plus Section III plus Section IV plus Section V plus Section VI

TOTAL CONTRACT COST Four million eight hundred forty one thousand three hundred twenty three DOLLARS AND ninety-seven CENTS. (\$ 4,841,323.97)

Award of this contract will be based on the lowest responsive and responsible bid meeting specifications.

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental co to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject approval by the Maryland Board of Public Works. It should be noted, however, Administration spending author for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of corporation shall be fixed.

ITNESS WHEREOF:		
Matther Keller		Prospect International Airport Serv
Witness		Contractor
12/1/2020	Ву:	Signature
Date		
7-11-01		Mike Strobel
Name of Point of Contact		Printed or Typed
407-383-5822		Senior Vice President
Phone Number of Point of Contact		Title
mike.strobel@prospectair.com_	_	303398937
E-mail Address of Point of Contact		Federal Tax Identification Number or Social Security Numb
Senior Vice President		
Title of Point of Contact		

ADDENDUM NO. 1

SECTION P

BID OF Spectacular Onsite Staffing Inc.	
ADDRESS 7612 Baltimore Annapolis Blvd. Glen B	Burnie MD 21060
TELEPHONE NUMBER 443-694-1117	
FACSIMILE NUMBER 410-355-9501	
E-MAIL ADDRESS _wmoore@spectacularonsites	
MADE THIS 02	DAY OF December , 2020
BID GUARANTY Not required if total I	bid price is less than \$100,000
TIME OF COMPLETION See TP-1.04 Do	uration
LIQUIDATED DAMAGES PER CALENDAR D	N/A
BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWI	NG BID OPENING
TO THE MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON INTERNATIONAL THE	
GENTLEMEN:	
The undersigned hereby declares to have carefully examine Transportation, Maryland Aviation Administration, Contagents for Automated Passport Control (APC) at Balt Airport (BWI Marshall) dated September 2020.	tract No. MAA-MC-21-011, Airport Customer Service
via the use of Aurtomated Passport Control (APC) kiosks Baltimore/Washington International Thurgood Marshall (Maryland Aviation Administration in accordance with the	e United State Customs and Border (CPB) Federal earance of international passengers through U.S. Customs located in the international terminal at

	A 12. /	202 -2 -11			
ers shall submit positive ur unts shall be accepted as re	nit price amounts or sponsive bids.	a bid of zero on the	ne Bid form only.	No negative unit	price

Section I - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$4,350.00	x	12	=	\$52,500.00

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$8,125.00	x	12	=	\$97,500.00
В3	1	Assistant Project Manager	\$7041.67	x	12	=	\$84,500.00
B4		Fringe Benefits for B2 & B3	\$740.00	x	12	=	\$8,800.00
В5	2		l Maximum Annual Management Costs			_	\$190,880.00

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$38.67	x	56	=	\$2165.52
B7	8	Customer Service Agents	\$21.60	x	448	=	\$ 9,676.80
В8	9		Maximum Weekly ine Personnel Costs		504	=	§11,842.32

Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

> Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$617,482.24

B10

B9

Total Section I - First Year Costs

\$860,562.24

(Part I plus Part II plus Part III)

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$4458.75	x	12	=	\$53,505.00

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$,125.00	_ x	12	=	\$97,500.00
В3	1	Assistant Project Manager	\$7041.67	_ x	12	=	\$84,500.00
B4		Fringe Benefits for B2 & B3	\$1,110.00	x	12	=	\$13,320.00
B5	2		l Maximum Annua Management Costs			=	\$ 195,320.00

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$38.67	_ x	56	=	\$ 2,165.52
B7	8	Customer Service Agents	\$21.60	x	448	=	\$9676.80
В8	9		Maximum Weekly ine Personnel Costs		504	=	§11,842.32

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$617,482.24

B10

B9

Total Section II - Second Year Costs

\$866,307.24

(Part I <u>plus</u> Part II <u>plus</u> Part III)

Section III - Third Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	X	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$4570.22	x	12	=	\$54,842.63

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$8,125.00	_ x	12	=	\$97,500.00
В3	1	Assistant Project Manager	\$7,041.67	_ x	12	=	\$84,500.00
B4		Fringe Benefits for B2 & B3	\$1,110.00	x	12	=	\$13,200.00
В5	2		al Maximum Annual t Management Costs			=	_{\$} 195,320.00

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
B6	1	Customer Service Supervisor	_{\$} 38.67	x	56	=	_{\$} 2,165.52
B7	8	Customer Service Agents	_{\$} 21.60	x	448	=	\$ 9,676.80
В8	9		Maximum Weekly ine Personnel Costs		504	=	\$ 11,842.32

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) \$617,482.24

B10

B9

Total Section III - Third Year Costs

\$ 867,644.87

(Part I <u>plus</u> Part II <u>plus</u> Part III)

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	x	Frequency (Months)	-	Annual Cost	
В1	Administration/Management Fee	\$4,684.47	х	12	=	\$56,213.70	

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	-	Annual Cost
B2	1	Project Manager	\$8,125.00	. x	12	=	\$97,500.00
В3	1.	Assistant Project Manager	\$7,041.67	. x	12	=	\$84,500.00
B4		Fringe Benefits for B2 & B3	\$1,110.00	x	12	=	\$13,320.00
В5	2		l Maximum Annual Management Costs			=	_{\$} 195,320.00

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 38.67	_ x	56	=	\$ 2,165.52
B7	8	Customer Service Agents	\$21.60	_ x	448	=	\$ 9,676.80
В8	9		Maximum Weekly ine Personnel Costs		504	=	§ 11,842.32

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 617,482.24

B10

B9

Total Section IV - Fourth Year Costs

\$ 869,015.94

(Part I <u>plus</u> Part II <u>plus</u> Part III)

Section V - Fifth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost X		Frequency (Months)	=	Annual Cost	
	Administration/Management Fee	\$4,801.59	х	12	=	\$ 57,619.04	

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$8,125.00	. x	12	=	\$97,500.00
В3	1	Assistant Project Manager	_{\$} 7,041.67	. x	12	=	\$ 84,500.00
B4		Fringe Benefits for B2 & B3	\$ 1,110.00	x	12	=	\$13,320.00
B5	2		l Maximum Annual Management Costs			=	\$195,320.00

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 38.67	x	56	=	\$2,165.52
B7	8	Customer Service Agents	_{\$} 21.60	x	448	=	\$ 9,676.80
В8	9		Maximum Weekly ine Personnel Costs		504	-	\$11,842.32

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$617,482.24

B10

B9

Total Section V - Fifth Year Costs

\$870,421.28

(Part I <u>plus</u> Part II <u>plus</u> Part III)

		<u> </u>
Bid	Acting Assistant Project Manager	Hourly Rate
em	(Per <u>TP-1.08, C., TP-1.10, B.</u> and <u>TP-1.11</u>)	Trouty Rate
B11	First Year - Acting Hourly Rate	\$ 44.01
B12	Second Year - Acting Hourly Rate	\$ 44.01
B13	Third Year - Acting Hourly Rate	_{\$} 44.01
B14	Fourth Year - Acting Hourly Rate	\$ 44.01
B15	Fifth Year - Acting Hourly Rate	\$ 44.01
	Note: The acting hourly rate listed in B11 through	B15 above is per TP-1.10, B.
	Customer Service Supervisor (Per <u>TP-1.07, D., TP-1.10, C.</u> and <u>TP-1.11</u>)	Hourly Rate
B16	First Year - Overtime Hourly Rate	\$ 58.00
317	Second Year - Overtime Hourly Rate	\$ 58.00
318	Third Year - Overtime Hourly Rate	\$ 58.00
319	Fourth Year - Overtime Hourly Rate	\$ 58.00
20	Fifth Year - Overtime Hourly Rate	\$ 58.00
	Note: The overtime rate listed in B16 through B20	above is per TP-1.10, C.
	Customer Service Agent	Housely Date
	(Per <u>TP-1.07, E., TP-1.10, C.</u> and <u>TP-1.11</u>)	Hourly Rate
321	First Year - Overtime Hourly Rate	\$ 32.40
322	Second Year - Overtime Hourly Rate	\$ 32.40
323	Third Year - Overtime Hourly Rate	\$ 32.40
24	Fourth Year - Overtime Hourly Rate	\$ 32.40
25	Fifth Year - Overtime Hourly Rate	\$ 32.40
	Note: The overtime rate listed in B21 through B25 a	bove is per TP-1.10, C.

	Project Manager	Hourly Rate
	(Per <u>TP-1.07, B., TP-1.10, C.</u> and <u>TP-1.11</u>)	
B26	First Year - Overtime Hourly Rate	\$ 76.17
B27	Second Year - Overtime Hourly Rate	\$ 76.17
B28	Third Year - Overtime Hourly Rate	\$ 76.17
B29	Fourth Year - Overtime Hourly Rate	\$ 76.17
B30	Fifth Year - Overtime Hourly Rate	\$ 76.17
	Note: The overtime rate listed in B26 through B30	above is per TP-1.10, C.
	Assistant Project Manager	Hourly Rate
	(Per <u>TP-1.07, C., TP-1.10, C.</u> and <u>TP-1.11</u>)	
331	First Year - Overtime Hourly Rate	\$ 66.01
332	Second Year - Overtime Hourly Rate	\$ 66.01
333	Third Year - Overtime Hourly Rate	\$ 66.01
334	Fourth Year - Overtime Hourly Rate	\$ 66.01
335	Fifth Year - Overtime Hourly Rate	\$ 66.01

Note: The overtime rate listed in B31 through B35 above is per TP-1.10, C.

The Extra Work Allowance is per <u>TP-1.11, Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

 Bid Item B36
 Section VII - Total Contract Cost
 \$5,833,951.30

 Sum of Section I plus Section II plus Section III plus Section IV plus Section V plus Section VI

 TOTAL CONTRACT COST Five Million, Eighthundred ThirtyThree Thousand, Nine hundred Fifty One

___ CENTS. (\$5,833,951

Award of this contract will be based on the lowest responsive and responsible bid meeting specifications.

DOLLARS AND Thirty

.30

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

**************************************	******	**************
Boundary of Mocesso Witness	_	Spectacular Onsite Staffing Inc. Contractor
12.02.2020 Date	Ву:	winston J. Moore Signature
Winston J. Moore Name of Point of Contact		Winston J. Moore Printed or Typed
443-694-1117 Phone Number of Point of Contact		Owner Title
wmoore@spectacularonsiteservices.com E-mail Address of Point of Contact	-	20-2052030 Federal Tax Identification Number
Owner		or Social Security Number
Title of Point of Contact		

ADDENDUM NO. 1

SECTION P

BID OF Trust Consulting Services, Inc.
ADDRESS 1250 Connecticut Avenue, NW; Suite 700; Washington, DC 20036
TELEPHONE NUMBER 202-888-4567
FACSIMILE NUMBER 202-888-1305
E-MAIL ADDRESS jamesr@tcsservices.net
MADE THIS 30 th DAY OF November
BID GUARANTY Not required if total bid price is less than \$100,000
TIME OF COMPLETION See TP-1.04 Duration
LIQUIDATED DAMAGES PER CALENDAR D N/A
BIDS ARE IRREVOCABLE FOR 90 DAYS FOLLOWING BID OPENING
TO THE MARYLAND AVIATION ADMINISTRATION BALTIMORE/WASHINGTON INTERNATIONAL THURGOOD MARSHALL AIRPORT
GENTLEMEN:
The undersigned hereby declares to have carefully examined the Specifications entitled: Maryland Department of Transportation, Maryland Aviation Administration, Contract No. MAA-MC-21-011, Airport Customer Service Agents for Automated Passport Control (APC) at Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) dated September 2020.
The undersigned proposes and agrees to furnish all necessary supervision, labor and expertise to provide professional, reliable and effective customer service in the United State Customs and Border (CPB) Federal Inspection Station (FIS) to facilitate the movement and clearance of international passengers through U.S. Customs via the use of Automated Passport Control (APC) kiosks located in the international terminal at Baltimore/Washington International Thurgood Marshall (BWI Marshall) Airport for the above-said project for the Maryland Aviation Administration in accordance with the Specifications of the Technical Provisions, and Addenda issued by the Maryland Aviation Administration, number(s) at and for the following price(s):
Bidders shall submit positive unit price amounts or a bid of zero on the Bid form only. No negative unit price

amounts shall be accepted as responsive bids.

Section 1 - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly	x	Frequency (Months)		Annual Cost	
B1	Administration/Management Fee	\$ 8,136.94	Х	12	=	\$ 97,643.34	

Part II · (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly	x	Frequency (Months)	=	Annual Cost
B2	Ī	Project Manager	\$ 3,808.00	x	12	=	\$ 45,696.00
В3	1	Assistant Project Manager	\$ 3,490.67	x	12	=	\$ 41,888.00
B4		Fringe Benefits for B2 & B3	\$ 2,393.74	x	12	=	\$ 28,724.92
B5	2		Part II - Total M Project M		num Annual gement Costs	=	\$ 116,308.92

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site		lourly Rate	X	Hours Per Week	T.	Weekly Rate
В6	1	Customer Service Supervisor	\$	24.99	x	56	=	\$ 1,399.34
В7	8	Customer Service Agents	\$	23.49	x	448	=	\$ 10,522.51
В8	9		ıtine Pe	rsonnel (Costs	504	=	\$ 11,921.85
Note:	are fully be	0, A. 3. Routine Personnel Costs, the transfer of the include FICA, FUI, SUI, ests including laundering, and leave	, Worker	rs Compe	nsati	on,		
В9	(T	Total Part III - Maximum Fotal Maximum Routine Weekly C						\$ 621,628.85
B10		Total Secti	on I - Fi		Cost	ı		\$ 835,581.11

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly	x	Frequency (Months)	N()	Annual Cost
B1	Administration/Management Fee	\$ 8,259.00	X	12	=	\$ 99,107.99

Part II · (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly	x	Frequency (Months)	9	Annual Cost
B2	1	Project Manager	\$ 3,865.12	x	12	=	\$ 46,381.44
В3	1	Assistant Project Manager	\$ 3,543.03	x	12	=	\$ 42,516,32
B4		Fringe Benefits for B2 & B3	\$ 2,429.65	X	12	=	\$ 29,155.79
В5	2		Part II - Total M Project M		num Annual gement Costs	=	\$ 118,053.55

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site		lourly Rate	x	Hours Per Week		Weekly Rate
В6	1	Customer Service Supervisor	\$	25.36	x	56	=	\$ 1,420.33
В7	8	Customer Service Agents	\$	23.84	x	448	=	\$ 10,680.35
В8	9	Part III - Tota Rou		mum Worsonnel (=	\$ 12,100.67
Note:	are fully by	0, A. 3. Routine Personnel Costs, thurdened to include FICA, FUI, SUI, sts including laundering, and leave	Worke	rs Comp	ensat	ion,		
B9		Total Part III - Maximum R						\$ 630,953.28
B10	(10	otal Maximum Routine Weekly Co Total Section II (Part I plu	I - Seco	nd Year	Cost	t		\$ 848,114.83

Section III - Third Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly	x	Frequency (Months)	151	Annual Cost
B1	Administration/Management Fee	\$ 8,382.88	X	12	=	\$ 100,594.61

Part II - (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 3,923.10	х	12	=	\$ 47,077.16
В3	1	Assistant Project Manager	\$ 3,596.17	x	12	=	\$ 43,154.06
B4		Fringe Benefits for B2 & B3	\$ 2,466.09	x	12	=	\$ 29,593.13
			II - Total M	laxir	num Annual		
B5	2	Λ	Project M	anag	ement Costs	=	\$ 119,824.36

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and

listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site		lourly Rate	x	Hours Per Week		Weekly Rate
B6	1	Customer Service Supervisor	\$	25.74	х	56	=	\$ 1,441.63
В7	8	Customer Service Agents	\$	24.20	x	448	=	\$ 10,840.55
		Part III - Tota	l Maxi	mum W	eekly			
B8	9	Rou	tine Per	rsonnel (Costs	504	=	\$ 12,282.18
Note:	are fully bu	0, A. 3. Routine Personnel Costs, the urdened to include FICA, FUI, SUI, sts including laundering, and leave	Worke	rs Comp	ensat	ion,		
В9	c	Total Part III - Maximum RoutineAnnual Costs: otal Maximum Routine Weekly Costs x 52.142 Weeks)					\$ 640,417.58	
B10		Total Section I						\$ 860,836.55

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly	x	Frequency (Months)		Annual Cost	
B1	Administration/Management Fee	\$ 8,508.63	х	12	=	\$ 102,103.53	

Part II -(Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly	x	Frequency (Months)	Ē	Annual Cost
B2	1	Project Manager	\$ 3,981.94	х	12	=	\$ 47,783.32
В3	1	Assistant Project Manager	\$ 3,650.11	x	12	=	\$ 43,801.38
B4		Fringe Benefits for B2 & B3	\$ 2,503.09	x	12	=	\$ 30,037.03
			II - Total M	laxir	num Annual		
B5	2		Project Ma	anag	ement Costs	=	\$ 121,621.72

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and

listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site		lourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$	26.13	Х	56	=	\$ 1,463.25
В7	8	Customer Service Agents	\$	24.56	x	448	=	\$ 11,003.16
		Part III - Tota	l Maxi	mum We	eekly			
B8	9	Routine Personnel Costs 504 =					\$ 12,466.42	
Note:	are fully bu	0, A. 3. Routine Personnel Costs, thurdened to include FICA, FUI, SUI, ests including laundering, and leave	Worke	rs Compe	ensati	ion,		
B9		Total Part III - Maximum Rotal Maximum Routine Weekly Co						\$ 650,023.85
B10		Total Section IV - Fourth Year Cost (Part I plus Part II plus Part III)				\$ 873,749.10		

Section V - Fifth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly		Frequency (Months)		Annual Cost	
B1	Administration/Management Fee	\$ 8,636.26	х	12	=	\$ 103,635.08	

Part II - (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly	x	Frequency (Months)	E	Annual Cost
B2	-1	Project Manager	\$ 4,041.67	х	12	=	\$ 48,500.07
В3	1	Assistant Project Manager	\$ 3,704.87	x	12	=	\$ 44,458.40
B4		Fringe Benefits for B2 & B3	\$ 2,540.63	x	12	=	\$ 30,487.58
			II - Total M	laxii	num Annual		
B5	2		Project Management Costs			=	\$ 123,446.05

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and

listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site		ourly Rate	x	Hours Per Week	18.1	Weekly Rate
B6	1	Customer Service Supervisor	\$	26.52	х	56	=	\$ 1,485.20
В7	8	Customer Service Agents	\$	24.93	x	448	=	\$ 11,168.21
		Part III - Tota	al Maxi	mum W	eekly			
B8	9	Routine Personnel Costs 504					=	\$ 12,653.41
Note:	are fully bu	0, A. 3. Routine Personnel Costs, the ordened to include FICA, FUI, SUI, sts including laundering, and leave	Worke	rs Comp	ensat	ion,		
В9	0	Total Part III - Maximum Rotal Maximum Routine Weekly C						\$ 659,774.21
B10		Total Section (Part I plu	ı V - Fii	fth Year		t		\$ 886,855.33

Bid	Acting Assistant Project Manager	Но	urly Rate
Item	(Per <u>TP-1.08, C., TP-1.10, B.</u> and <u>TP-1.11</u>)		
B11	First Year - Acting Hourly Rate	\$	28.5
B12	Second Year - Acting Hourly Rate	_\$	28.9
B13	Third Year - Acting Hourly Rate	\$	29.39
314	Fourth Year - Acting Hourly Rate	\$	29.83
315	Fifth Year - Acting Hourly Rate	\$	30.28
	Note: The acting hourly rate listed in B11 through B	15 above is per T	
	Customer Service Supervisor		
	(Per TP-1.07, D., TP-1.10, C. and TP-1.11)	Hou	ırly Rate
316	First Year - Overtime Hourly Rate	\$	35.66
317	Second Year - Overtime Hourly Rate	\$	36.19
318	Third Year - Overtime Hourly Rate	\$	36.74
319	Fourth Year - Overtime Hourly Rate	\$	37.29
320	Fifth Year - Overtime Hourly Rate	\$	37.85
	Note: The overtime rate listed in B16 through B20 at	pove is per TP-1.	10, C.
	Customer Service Agent	Цо	urly Data
	(Per <u>TP-1.07, E., TP-1.10, C.</u> and <u>TP-1.11</u>)		irly Rate
321	First Year - Overtime Hourly Rate	\$	33.43
22	Second Year - Overtime Hourly Rate	\$	33.93
23	Third Year - Overtime Hourly Rate	\$	34.44
24	Fourth Year - Overtime Hourly Rate	\$	34.96
25	Fifth Year - Overtime Hourly Rate	\$	35.48
	Note: The overtime rate listed in B26 through B30 ab	pove is per TP-1.1	0, C
	Project Manager	Hou	rly Rate
	(Per TP-1.07, D., TP-1.10, C. and TP-1.11)	1100	ily itale

	Assistant Project Manager (Per TP-1.07, E., TP-1.10, C. and TP-1.11)	Hou	urly Rate
	Note: The overtime rate listed in B26 through B30 a	above is per TP-1.	10, C.
B30	Fifth Year - Overtime Hourly Rate	\$	56.77
B29	Fourth Year - Overtime Hourly Rate	\$	55.93
B28	Third Year - Overtime Hourly Rate	\$	55.10
B27	Second Year - Overtime Hourly Rate	\$	54.29
B26	First Year - Overtime Hourly Rate	\$	53.49
D26	E V		

	Assistant Project Manager (Per <u>TP-1.07, E., TP-1.10, C.</u> and <u>TP-1.11</u>)	Но	urly Rate
B31	First Year - Overtime Hourly Rate	\$	49.03
B32	Second Year - Overtime Hourly Rate	\$	49.76
B33	Third Year - Overtime Hourly Rate	\$	50.51
B34	Fourth Year - Overtime Hourly Rate	\$	51.27
B35	Fifth Year - Overtime Hourly Rate	\$	52.04

Note: The overtime rate listed in B31 through B35 above is per TP-1.10, C

The Extra Work Allowance is per <u>TP-1.11</u>, <u>Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

B36 Se_ \$ 5,805,136.92

 $Sum of \underline{Section \ II} \ plus \ \underline{Section \ III} \ plus \ \underline{Section \ IV} \ plus \ \underline{Section \ V}$

TOTAL CONTRACT COST <u>Five Million Eight hundred thousand Five thousand One hundred thirty six dollars and 92 cents</u>

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submi0tted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

*************	*****	*********
IN WITNESS WHEREOF:		
Nicol		Trust Consulting Services, Inc.
Witness		Contractor
December 3, 2020	By:	
Date		Signature
James Radford		James W. Radford CEO Trust Consulting Services Inc.
Name of Point of Contact		Printed or Typed
202-888-4567		President/CEO
Phone Number of Point of Contact		Title
jamesr@tcsservices.net		475191624
E-mail Address of Point of Contact		Federal Tax Identification Number
		or Social Security Number
President/CEO		
Title of Point of Contact		

ADDENDUM NO. 1

SECTION P

BID OF	DAL Globa	l Services, dba Unifi		
ADDRESS _	980 Virgini	a Ave. Dept 937, Atlanta, GA	30354	
TELEPHONE	NUMBER	954-579-8719		
FACSIMILE I	NUMBER			
E-MAIL ADD	DRESSC	naseNAllen@unifiservice.com	1	
MADE THIS		Third	DAY OF	December 2020
BID GUARA	NTY	Not required if total bio	d price is less than	\$100,000
TIME OF CO	MPLETION _	See TP-1.04 Dura	ation	
LIQUIDATEI	D DAMAGES I	PER CALENDAR D	N	I/A
BIDS ARE IR	REVOCABLE	FOR 90 DAYS FOLLOWIN	G BID OPENING	
		ATION ADMINISTRATION ON INTERNATIONAL THUI		ALL AIRPORT
GENTLEMEN	N:			
Transportation Agents for Au	n , Maryland Av utomated Pass	viation Administration, Contr	act No. MAA-MC	s entitled: Maryland Department of 2-21-011, Airport Customer Service International Thurgood Marshall
professional, in Inspection State via the use of Baltimore/Wat Maryland Avitissued by the	reliable and effection (FIS) to fation (FIS) to fation Aurtomated Patishington Internation Administration Administration	cilitate the movement and cleasport Control (APC) kiosks lational Thurgood Marshall (Bration in accordance with the stion Administration, number(stion Administration, number(stion)	United State Custo arance of internatio ocated in the interna BWI Marshall) Airp Specifications of the	ms and Border (CPB) Federal anal passengers through U.S. Custom actional terminal at ort for the above-said project for the the Technical Provisions, and Addend

Bidders shall submit positive unit price amounts shall be accepted as responsive bids	unts or a bid of zero on the Bid for s.	rm only. No negative unit price	
action D. Addandum No. 1		Contract No. MAA. MC 21.011	

Section I - First Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	x	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 2,266	x	12	=	\$ 27,192

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	-	Annual Cost
B2	1	Project Manager	\$ 7,661	x	12	=	\$ 91,927
В3	1	Assistant Project Manager	\$ 5,552	x	12	=	\$ 66,623
B4		Fringe Benefits for B2 & B3	\$ 4,158	x	12	=	\$ 49,901
B5	2		l Maximum Annual Management Costs			=	\$ 208,450

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=		Weekly Rate
B6	1	Customer Service Supervisor	\$ 29.88	x	56	=	s	1,673
В7	8	Customer Service Agents	\$ 23.58	_ x	448	=	\$	10,564
В8	9		Maximum Weekly ine Personnel Costs		504	-	\$	12,238

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks) **\$** 638,096

B10

B9

Total Section I - First Year Costs

873,738

Section II - Second Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	x	Frequency (Months)	-	Annual Cost
B1	Administration/Management Fee	\$ 2,266	х	12	=	\$ 27,192

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 7,661	_ x	12	=	\$ 91,927
В3	1	Assistant Project Manager	\$ 5,552	x	12	=	\$ 66,623
B4		Fringe Benefits for B2 & B3	\$ 4,158	x	12	=	\$ 49,901
В5	2	Part II - Tota Project	imum Annual gement Costs			=	\$ 208,450

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 29.88	x	56	=	\$ 1,673
B7	8	Customer Service Agents	\$ 23.58	x	448	=	\$ 10,564
В8	9		Maximum Weekly ine Personnel Costs		504	=	\$ 12,238

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs:
(Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 638,096

B10

B9

Total Section II - Second Year Costs

\$ 873,738

Section III - Third Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	x	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 2,266	х	12	=	\$ 27,192

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 7,661	_ x	12	=	\$ 91,927
В3	1	Assistant Project Manager	\$ 5,552	_ x	12	=	\$ 66,623
B4		Fringe Benefits for B2 & B3	\$ 4,158	_ x	12	=	\$ 49,901
B5	2		l Maximum Annua Management Costs			=	\$ 208,450

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
B6	1	Customer Service Supervisor	\$ 29.88	x	56	=	\$ 1,673
B7	8	Customer Service Agents	\$ 23.58	. x	448	=	\$ 10,564
В8	9		Maximum Weekly ine Personnel Costs		504	=	\$ 12,238

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 638,096

B10

B9

Total Section III - Third Year Costs

\$ 873,738

(Part I <u>plus</u> Part II <u>plus</u> Part III)

Section IV - Fourth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	x	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 2,266	x	12	=	\$ 27,192

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)		Annual Cost
B2	1	Project Manager	\$ 7,661	_ x	12	=	\$ 91,927
В3	1	Assistant Project Manager	\$ 5,552	_ x	12	=	\$ 66,623
B4		Fringe Benefits for B2 & B3	\$ 4,158	_ x	12	=	\$ 49,901
B5	2	Part II - Tota Project	mum Annua gement Cost			=	\$ 208,450

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
B6	1	Customer Service Supervisor	\$ 29.88	_ x	56	=	\$ 1,673
В7	8	Customer Service Agents	\$ 23.58	_ x	448	=	\$ 10,564
В8	9		Maximum Weekly ine Personnel Cost		504	=	\$ 12,238

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: \$

(Total Maximum Routine Weekly Costs x 52.142 Weeks)

B10 Total Section IV - Fourth Year Costs \$ 873,738

B9

638,096

Section V - Fifth Year

Part I - Administration/Management Fee (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	Description	Monthly Cost	x	Frequency (Months)	=	Annual Cost
B1	Administration/Management Fee	\$ 2,266	x	12	=	\$ 27,192

Part II - Project Management Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Monthly Costs	x	Frequency (Months)	=	Annual Cost
B2	1	Project Manager	\$ 7,661	x	12	=	\$ 91,927
В3	1	Assistant Project Manager	\$ 5,552	x	12	=	\$ 66,623
B4		Fringe Benefits for B2 & B3	\$ 4,158	x	12	=	\$ 49,901
В5	2		l Maximum An Management C			=	\$ 208,450

Note 1: Monthly Costs for Bid Items B2 and B3 is per TP-1.10, A. 2.

Note 2: Fringe benefits monthly costs for Bid Item B4 is per TP-1.10, A. 2. b. and listed in dollars and cents for the total of the monthly costs listed in B2 & B3

Part III - Routine Personnel Costs (Per TP-1.05, TP-1.07 and TP-1-10)

Bid Item	No. Positions	Position(s) Full-Time On-Site	Hourly Rate	x	Hours Per Week	=	Weekly Rate
В6	1	Customer Service Supervisor	\$ 29.88	_ x	56	=	\$ 1,673
В7	8	Customer Service Agents	\$ 23.58	_ x	448	=	\$ 10,564
В8	9		Maximum Weekly ine Personnel Cost		504	=	\$ 12,238

Note: Per TP-1.10, A. 3. Routine Personnel Costs, the Hourly Rates in Part III are fully burdened to include FICA, FUI, SUI, Workers Compensation, uniform costs including laundering, and leave benefits provided by Contractor.

Total Part III - Maximum RoutineAnnual Costs: (Total Maximum Routine Weekly Costs x 52.142 Weeks)

\$ 638,096

B10

B9

Total Section V - Fifth Year Costs

\$ 873,738

Bid	Acting Assistant Project Manager	Hourly Rate	
Item	(Per <u>TP-1.08, C.,</u> <u>TP-1.10, B.</u> and <u>TP-1.11</u>)		
B11	First Year - Acting Hourly Rate	\$ 53.78	
B12	Second Year - Acting Hourly Rate	\$ 53.78	
B13	Third Year - Acting Hourly Rate	\$ 53.78	
B14	Fourth Year - Acting Hourly Rate	\$ 53.78	
B15	Fifth Year - Acting Hourly Rate	\$ 53.78	
	Note: The acting hourly rate listed in B11 through	B15 above is per TP-1.10, B.	
	Customer Service Supervisor	Hourly Rate	
	(Per <u>TP-1.07, D., TP-1.10, C.</u> and <u>TP-1.11</u>)	Tioury Rate	
B16	First Year - Overtime Hourly Rate	\$ 44.82	
B17	Second Year - Overtime Hourly Rate	\$ 44.82	
B18	Third Year - Overtime Hourly Rate	\$ 44.82	
B19	Fourth Year - Overtime Hourly Rate	\$ 44.82	
B20	Fifth Year - Overtime Hourly Rate	\$ 44.82	
	Note: The overtime rate listed in B16 through B20	above is per TP-1.10, C.	
	Customer Service Agent	Hourly Rate	
	(Per <u>TP-1.07, E., TP-1.10, C.</u> and <u>TP-1.11</u>)	Trouty Ruce	
B21	First Year - Overtime Hourly Rate	\$ 35.37	
B22	Second Year - Overtime Hourly Rate	\$ 35.37	
B23	Third Year - Overtime Hourly Rate	\$ 35.37	
B24	Fourth Year - Overtime Hourly Rate	\$ 35.37	
B25	Fifth Year - Overtime Hourly Rate	\$ 35.37	
	Note: The overtime rate listed in B21 through B25	above is per TP-1.10, C.	

	Project Manager	Hourly Rate
	(Per <u>TP-1.07, B.</u> , <u>TP-1.10, C.</u> and <u>TP-1.11</u>)	
326	First Year - Overtime Hourly Rate	\$ 86.08
27	Second Year - Overtime Hourly Rate	\$ 86.08
28	Third Year - Overtime Hourly Rate	\$ 86.08
29	Fourth Year - Overtime Hourly Rate	\$ 86.08
30	Fifth Year - Overtime Hourly Rate	\$ 86.08
	Note: The overtime rate listed in B26 through B30	above is per TP-1.10, C.
	Assistant Project Manager	Hourly Rate
	(Per <u>TP-1.07, C.</u> , <u>TP-1.10, C.</u> and <u>TP-1.11</u>)	
31	First Year - Overtime Hourly Rate	\$ 64.24
32	Second Year - Overtime Hourly Rate	\$ 64.24
33	Third Year - Overtime Hourly Rate	\$ 64.24
34	Fourth Year - Overtime Hourly Rate	\$ 64.24
35	Fifth Year - Overtime Hourly Rate	\$ 64.24

Note: The overtime rate listed in B31 through B35 above is per TP-1.10, C.

The Extra Work Allowance is per <u>TP-1.11, Extra Work Allowance</u>. The dollar amounts for the Extra Work Allowance are <u>not</u> guaranteed payments to the Contractor. The funds are intended to give the Administration spending flexibility for work over and above the routine scope of work outlined in the technical provisions of the contract for non-routine, unexpected and emergency expenses.

Bid Item B36			Secti	on VII - Total Contra	ct Cost \$	5,868,690)
um of Section I p	lus <u>Section II</u>	plus Sec	tion III plus Se	ection IV plus Section	1 V plus Section	VI	
TOTAL CONTRA	CT COST _	Five	million, eight l	hundred sixty eight th	ousand, six hun	dred ninety	

The foregoing prices include and cover the furnishing of all vendor/subcontractor labor and material, mark-up, overhead, profit, delivery, storage, burden, installation, equipment, tools, insurance, and all similar incidental costs to complete each individual task, as set forth, described, and shown in the Specifications and other Contract Documents. Total Contract Cost listed above is the maximum spending authority for this contract and is subject to approval by the Maryland Board of Public Works. It should be noted, however, Administration spending authority for the contract is subject to fiscal year appropriations as approved by the Governor and the State Legislature and may be funded at less than the full contract value.

Each and every person bidding and named above must sign here. In case of firm, give the first and last name of each member in full with residence.

In case a bid shall be submitted by or on behalf of any corporation it must be signed in the name of such corporation by an authorized officer, or agent thereof, who shall also subscribe his name and office. The seal of the corporation shall be fixed.

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Witness		DAL Global Services, dba Unifi Contractor
3 December 2020	By:	Chase Allen
Date		Signature
Chase Allen		Chase Allen
Name of Point of Contact		Printed or Typed
954-579-8719		VP, Business Development
Phone Number of Point of Contact		Title
ChaseNAllen@unifiservice.com		
E-mail Address of Point of Contact		Federal Tax Identification Number or Social Security Number
VP, Business Development		
Title of Point of Contact	_	